AL325-1

September, 1983

Manufacturers shipped 27,979 mobile/manufactured homes to retail sales locations and permanent sites during September 1983. This was a 32% increase from the 21,271 homes shipped in September 1982.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777	26,780	+23%	JAN-MAY	97,250	115,111	+18%
JUNE	23,540	29,536	+25%	JAN-JUNE	120,890	144,647	+20%
JULY	19,406	23,348	+20%	JAN-JULY	140,296	167,995	+20%
AUGUST	22,227	30,110	+35%	JAN-AUG	162,523	198,105	+22%
SEPTEMBER	21,215	28,044	+32%	JAN-SEPT	183,738	226,149	+23%
OCTOBER	20,376			JAN-OCT	204,114		
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788	26,951	+24%	JAN-MAY	97,247	115,201	+18%
JUNE	23,457	29,484	+26%	JAN-JUNE	120,704	144,685	+20%
JULY	19,456	23,454	+21%	JAN-JULY	140,160	168,139	+20%
AUGUST	22,102	29,945	+35%	JAN-AUG	162,262	198,084	+22%
SEPTEMBER	21,271	27,979	+32%	JAN-SEPT	183,533	226,063	+23%
OCTOBER	20,346			JAN-OCT	203,879		
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%	2.8%	APRIL	613	692
MAY	2.8%	1.9%	MAY	602	521
JUNE	3.3%	1.9%	JUNE	785	573
JULY	3.8%	2.0%	JULY	735	467
AUGUST	3.9%	2.1%	AUGUST	860	632
SEPTEMBER	3.8%	2.5%	SEPTEMBER	804	697
OCTOBER	4.1%		OCTOBER	834	
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

MOBILE/MANUFACTURED HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,050	1,301	+24%	8,307	10,113	+22%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,050	1,301	+24%	8,307	10,113	+22%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,416	3,212	+33%	18,875	26,229	+39%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,918	2,493	+30%	15,337	20,540	+34%
MICHIGAN *	*	*	---	*	*	---
OHIO	183	376	NM	1,135	2,525	NM
WISCONSIN	315	343	+9%	2,403	3,164	+32%
WEST NORTH CENTRAL	1,291	1,438	+11%	13,817	12,235	-11%
IOWA *	*	*	---	*	*	---
KANSAS	668	678	+1%	7,842	6,018	-23%
MINNESOTA	146	299	NM	1,440	2,196	+53%
MISSOURI	103	134	+30%	1,326	1,152	-13%
NEBRASKA	374	327	-13%	3,209	2,874	-10%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,793	9,052	+33%	55,638	72,420	+30%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,699	2,243	+32%	13,352	18,049	+35%
GEORGIA	3,050	3,833	+26%	25,835	31,745	+23%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,659	2,497	+51%	14,001	18,666	+33%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	385	479	+24%	2,450	3,960	+62%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,890	8,996	+31%	63,436	73,597	+16%
ALABAMA	1,653	2,423	+47%	14,836	19,361	+31%
ARKANSAS	310	325	+5%	2,866	2,808	-2%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	253	351	+39%	2,680	2,843	+6%
MISSISSIPPI	543	822	+51%	4,523	6,304	+39%
OKLAHOMA	75	78	+4%	866	874	+1%
TENNESSEE	604	1,036	+72%	5,948	8,000	+34%
TEXAS	3,452	3,961	+15%	31,717	33,407	+5%

MOBILE/MANUFACTURED HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	891	1,197	+34%	7,615	10,075	+32%
ARIZONA	495	602	+22%	3,937	5,182	+32%
COLORADO	130	114	-12%	1,113	1,246	+12%
IDAHO	266	481	+81%	2,565	3,647	+42%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,406	2,212	+57%	12,337	16,787	+36%
CALIFORNIA	775	1,372	+77%	6,863	10,150	+48%
OREGON	524	681	+30%	4,489	5,384	+20%
WASHINGTON	107	159	+49%	985	1,253	+27%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	9	0	NM
STATES WITH*	478	636	+33%	3,704	4,693	+27%
TOTAL PRODUCTION	21,215	28,044	+32%	183,738	226,149	+23%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,238	1,810	+46%	9,575	13,095	+37%
CONNECTICUT	20	19	-5%	185	199	+8%
MAINE	96	134	+40%	652	984	+51%
MASSACHUSETTS	38	99	NM	324	545	+68%
NEW HAMPSHIRE	79	112	+42%	513	770	+50%
NEW JERSEY	48	65	+35%	357	456	+28%
NEW YORK	453	613	+35%	3,178	4,393	+38%
PENNSYLVANIA	461	707	+53%	3,979	5,218	+31%
RHODE ISLAND	5	22	NM	49	123	NM
VERMONT	38	39	+3%	338	407	+20%

MOBILE/MANUFACTURED HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,599	2,214	+38%	11,608	17,582	+51%
ILLINOIS	280	340	+21%	2,112	3,069	+45%
INDIANA	365	539	+48%	2,673	3,893	+46%
MICHIGAN	340	539	+59%	2,346	3,814	+63%
OHIO	385	534	+39%	2,861	4,269	+49%
WISCONSIN	229	262	+14%	1,616	2,537	+57%
WEST NORTH CENTRAL	930	1,337	+44%	7,953	10,703	+35%
IOWA	63	112	+78%	614	918	+50%
KANSAS	252	275	+9%	2,139	2,399	+12%
MINNESOTA	148	224	+51%	1,162	1,569	+35%
MISSOURI	254	493	+94%	2,198	3,791	+72%
NEBRASKA	84	89	+6%	589	745	+26%
NORTH DAKOTA	74	72	-3%	777	631	-19%
SOUTH DAKOTA	55	72	+31%	474	650	+37%
SOUTH ATLANTIC	6,233	8,875	+42%	50,822	70,095	+38%
DELAWARE	129	183	+42%	941	1,735	+84%
FLORIDA	2,146	2,742	+28%	17,125	22,734	+33%
GEORGIA	1,133	1,481	+31%	9,359	11,924	+27%
MARYLAND	92	172	+87%	856	961	+12%
NORTH CAROLINA	1,364	2,334	+71%	10,750	16,126	+50%
SOUTH CAROLINA	626	1,041	+66%	5,717	9,157	+60%
VIRGINIA	495	601	+21%	3,794	4,804	+27%
WEST VIRGINIA	248	321	+29%	2,280	2,654	+16%
SOUTH CENTRAL	7,684	9,152	+19%	72,618	76,603	+5%
ALABAMA	631	965	+53%	4,208	7,430	+77%
ARKANSAS	341	589	+73%	2,366	4,292	+81%
KENTUCKY	366	456	+25%	3,108	4,011	+29%
LOUISIANA	1,155	1,375	+19%	11,559	10,878	-6%
MISSISSIPPI	325	639	+97%	3,278	4,910	+50%
OKLAHOMA	901	809	-10%	9,976	7,397	-26%
TENNESSEE	329	590	+79%	3,727	4,589	+23%
TEXAS	3,636	3,729	+3%	34,396	33,096	-4%
MOUNTAIN	1,478	1,918	+30%	13,172	16,046	+22%
ARIZONA	494	646	+31%	3,707	5,266	+42%
COLORADO	183	196	+7%	1,698	1,695	+0%
IDAHO	105	185	+76%	931	1,380	+48%
MONTANA	94	137	+46%	666	1,160	+74%
NEVADA	107	176	+64%	1,098	1,407	+28%
NEW MEXICO	317	397	+25%	3,105	3,562	+15%
UTAH	101	113	+12%	1,037	1,041	+0%
WYOMING	77	68	-12%	930	535	-42%
PACIFIC	1,177	1,978	+68%	10,841	14,994	+38%
CALIFORNIA	630	1,122	+78%	5,673	8,358	+47%
OREGON	147	236	+61%	1,453	1,998	+38%
WASHINGTON	400	620	+55%	3,715	4,638	+25%

MOBILE/MANUFACTURED HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	72	63	-12%	417	349	-16%
HAWAII	0	0	0%	0	0	0%
D.C. U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	860	632		6,438	6,062	
GOVT. EXPORT	0	0		89	534	
TOTAL SHIPMENTS	21,271	27,979	+32%	183,533	226,063	+23%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	11,320	1,775	13,095	8,592	1,521	10,113
	86%	14%	100%	85%	15%	100%
CONNECTICUT	181	18	199	0	0	0
MAINE *	952	32	984	*	*	*
MASSACHUSETTS	401	144	545	0	0	0
NEW HAMPSHIRE *	655	115	770	*	*	*
NEW JERSEY	322	134	456	0	0	0
NEW YORK *	3,739	654	4,393	*	*	*
PENNSYLVANIA	4,575	643	5,218	8,592	1,521	10,113
RHODE ISLAND	110	13	123	0	0	0
VERMONT *	385	22	407	*	*	*
EAST NORTH CENTRAL	14,261	3,321	17,582	21,620	4,609	26,229
	81%	19%	100%	82%	18%	100%
ILLINOIS *	2,392	677	3,069	*	*	*
INDIANA	3,110	783	3,893	16,356	4,184	20,540
MICHIGAN *	2,889	925	3,814	*	*	*
OHIO	3,460	809	4,269	2,302	223	2,525
WISCONSIN	2,410	127	2,537	2,962	202	3,164

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,823	1,880	10,703	10,188	2,047	12,235
	82%	18%	100%	83%	17%	100%
IOWA *	749	169	918	*	*	*
KANSAS	1,887	512	2,399	5,332	686	6,018
MINNESOTA	1,395	174	1,569	1,952	244	2,196
MISSOURI	3,205	586	3,791	709	443	1,152
NEBRASKA	571	174	745	2,195	679	2,874
NORTH DAKOTA	513	118	631	0	0	0
SOUTH DAKOTA *	503	147	650	*	*	*
SOUTH ATLANTIC	46,477	23,618	70,095	47,233	25,187	72,420
	66%	34%	100%	65%	35%	100%
DELAWARE	1,477	258	1,735	0	0	0
FLORIDA	10,858	11,876	22,734	7,606	10,443	18,049
GEORGIA	7,501	4,423	11,924	20,819	10,926	31,745
MARYLAND *	807	154	961	*	*	*
NORTH CAROLINA	12,721	3,405	16,126	14,993	3,673	18,666
SOUTH CAROLINA *	6,815	2,342	9,157	*	*	*
VIRGINIA	4,074	730	4,804	3,815	145	3,960
WEST VIRGINIA	2,224	430	2,654	0	0	0
SOUTH CENTRAL	66,664	9,939	76,603	65,000	8,597	73,597
	87%	13%	100%	88%	12%	100%
ALABAMA	6,267	1,163	7,430	17,468	1,893	19,361
ARKANSAS	3,738	554	4,292	2,561	247	2,808
KENTUCKY *	3,191	820	4,011	*	*	*
LOUISIANA	10,239	639	10,878	2,647	196	2,843
MISSISSIPPI	4,381	529	4,910	6,158	146	6,304
OKLAHOMA	6,568	829	7,397	736	138	874
TENNESSEE	3,737	852	4,589	6,527	1,473	8,000
TEXAS	28,543	4,553	33,096	28,903	4,504	33,407
MOUNTAIN	9,772	6,274	16,046	5,753	4,322	10,075
	61%	39%	100%	57%	43%	100%
ARIZONA	2,828	2,438	5,266	2,907	2,275	5,182
COLORADO	1,093	602	1,695	662	584	1,246
IDAHO	719	661	1,380	2,184	1,463	3,647
MONTANA *	817	343	1,160	*	*	*
NEVADA	486	921	1,407	0	0	0
NEW MEXICO	2,891	671	3,562	0	0	0
UTAH *	605	436	1,041	*	*	*
WYOMING *	333	202	535	*	*	*
PACIFIC	4,511	10,483	14,994	5,038	11,749	16,787
	30%	70%	100%	30%	70%	100%
CALIFORNIA	2,010	6,348	8,358	2,519	7,631	10,150
OREGON	692	1,306	1,998	2,150	3,234	5,384
WASHINGTON	1,809	2,829	4,638	369	884	1,253

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	270	79	349	*	*	*
HAWAII	0	0	0	0	0	0
D.C. U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	162,098 74%	57,369 26%	219,467 100%	163,424 74%	58,032 26%	221,456 100%
GOVT. EXPORT	0	534	534			
CUMULATIVE BEGINNING INVENTORY	4,847	1,215	6,062			
OTHER (CANADA)				0	0	0
STATES WITH*				3,619	1,074	4,693
TOTAL	166,945 74%	59,118 26%	226,063 100%	167,043 74%	59,106 26%	226,149 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

BEST COPY AVAILABLE

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
SEPTEMBER 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,729	13.6%	1	3,148	15.9%	1	581	7.6%	3
FLORIDA	2,742	10.0%	2	1,188	6.0%	4	1,554	20.5%	1
NORTH CAROLINA	2,334	8.5%	3	1,847	9.4%	2	487	6.4%	5
GEORGIA	1,481	5.4%	4	924	4.7%	5	557	7.3%	4
LOUISIANA	1,375	5.0%	5	1,288	6.5%	3	87	1.1%	21
CALIFORNIA	1,122	4.1%	6	248	1.3%	23	874	11.5%	2
SOUTH CAROLINA	1,041	3.8%	7	753	3.8%	7	288	3.8%	8
ALABAMA	965	3.5%	8	810	4.1%	6	155	2.0%	10
OKLAHOMA	809	3.0%	9	699	3.5%	8	110	1.4%	15
PENNSYLVANIA	707	2.6%	10	620	3.1%	9	87	1.1%	22
ARIZONA	646	2.4%	11	334	1.7%	20	312	4.1%	7
MISSISSIPPI	639	2.3%	12	589	3.0%	10	50	0.7%	31
WASHINGTON	620	2.3%	13	220	1.1%	26	400	5.3%	6
NEW YORK	613	2.2%	14	511	2.6%	13	102	1.3%	17
VIRGINIA	601	2.2%	15	517	2.6%	12	84	1.1%	23
TENNESSEE	590	2.2%	16	490	2.5%	14	100	1.3%	18
ARKANSAS	589	2.2%	17	517	2.6%	11	72	0.9%	26
INDIANA	539	2.0%	18	419	2.1%	16	120	1.6%	13
MICHIGAN	539	2.0%	19	393	2.0%	18	146	1.9%	11
OHIO	534	2.0%	20	412	2.1%	17	122	1.6%	12
MISSOURI	493	1.8%	21	424	2.1%	15	69	0.9%	27
KENTUCKY	456	1.7%	22	353	1.8%	19	103	1.4%	16
NEW MEXICO	397	1.5%	23	314	1.6%	21	83	1.1%	24
ILLINOIS	340	1.2%	24	248	1.3%	24	92	1.2%	20
WEST VIRGINIA	321	1.2%	25	265	1.3%	22	56	0.7%	29
KANSAS	275	1.0%	26	219	1.1%	27	56	0.7%	28
WISCONSIN	262	1.0%	27	232	1.2%	25	30	0.4%	34
OREGON	236	0.9%	28	75	0.4%	37	161	2.1%	9
MINNESOTA	224	0.8%	29	198	1.0%	28	26	0.3%	36
COLORADO	196	0.7%	30	117	0.6%	32	79	1.0%	25
IDAHO	185	0.7%	31	91	0.5%	34	94	1.2%	19
DELAWARE	183	0.7%	32	162	0.8%	29	21	0.3%	40
NEVADA	176	0.6%	33	61	0.3%	41	115	1.5%	14
MARYLAND	172	0.6%	34	153	0.8%	30	19	0.3%	43
MONTANA	137	0.5%	35	85	0.4%	36	52	0.7%	30
MAINE	134	0.5%	36	129	0.7%	31	5	0.1%	47
UTAH	113	0.4%	37	67	0.3%	40	46	0.6%	32
IOWA	112	0.4%	38	92	0.5%	33	20	0.3%	42
NEW HAMPSHIRE	112	0.4%	39	90	0.5%	35	22	0.3%	37
MASSACHUSETTS	99	0.4%	40	68	0.3%	38	31	0.4%	33
NEBRASKA	89	0.3%	41	68	0.3%	39	21	0.3%	41
NORTH DAKOTA	72	0.3%	42	58	0.3%	42	14	0.2%	45
SOUTH DAKOTA	72	0.3%	43	55	0.3%	43	17	0.2%	44
WYOMING	68	0.2%	44	46	0.2%	44	22	0.3%	38
NEW JERSEY	65	0.2%	45	38	0.2%	47	27	0.4%	35
ALASKA	63	0.2%	46	42	0.2%	45	21	0.3%	39
VERMONT	39	0.1%	47	39	0.2%	46	0	0.0%	49
RHODE ISLAND	22	0.1%	48	15	0.1%	49	7	0.1%	46
CONNECTICUT	19	0.1%	49	17	0.1%	48	2	0.0%	48
	27,347	100.0%		19,748	100.0%		7,599	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, Virginia 22202

SEPTEMBER 1983

12/27/83
A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October, 1983

Manufacturers shipped 26,712 mobile/manufactured homes to retail sales locations and permanent sites during October 1983. This was a 31% increase from the 20,346 homes shipped in October 1982.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777	26,780	+23%	JAN-MAY	97,250	115,111	+18%
JUNE	23,640	29,536	+25%	JAN-JUNE	120,890	144,647	+20%
JULY	19,406	23,348	+20%	JAN-JULY	140,296	167,995	+20%
AUGUST	22,227	30,110	+35%	JAN-AUG	162,523	198,105	+22%
SEPTEMBER	21,215	28,044	+32%	JAN-SEPT	183,738	226,149	+23%
OCTOBER	20,376	26,839	+32%	JAN-OCT	204,114	252,988	+24%
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788	26,951	+24%	JAN-MAY	97,247	115,201	+18%
JUNE	23,457	29,484	+26%	JAN-JUNE	120,704	144,685	+20%
JULY	19,456	23,454	+21%	JAN-JULY	140,160	168,139	+20%
AUGUST	22,102	29,945	+35%	JAN-AUG	162,262	198,084	+22%
SEPTEMBER	21,271	27,979	+32%	JAN-SEPT	183,533	226,063	+23%
OCTOBER	20,346	26,712	+31%	JAN-OCT	203,879	252,775	+24%
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%	2.8%	APRIL	613	692
MAY	2.8%	1.9%	MAY	602	521
JUNE	3.3%	1.9%	JUNE	785	573
JULY	3.8%	2.0%	JULY	735	467
AUGUST	3.9%	2.1%	AUGUST	860	632
SEPTEMBER	3.8%	2.5%	SEPTEMBER	804	697
OCTOBER	4.1%	3.1%	OCTOBER	834	824
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

MOBILE/MANUFACTURED HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	940	1,311	+39%	9,247	11,424	+24%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	940	1,311	+39%	9,247	11,424	+24%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,052	2,941	+43%	20,927	29,170	+39%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,667	2,296	+38%	17,004	22,836	+34%
MICHIGAN *	*	*	---	*	*	---
OHIO	149	348	NM	1,284	2,873	NM
WISCONSIN	236	297	+26%	2,639	3,461	+31%
WEST NORTH CENTRAL	1,249	1,303	+4%	15,066	13,538	-10%
IOWA *	*	*	---	*	*	---
KANSAS	654	585	-11%	8,496	6,603	-22%
MINNESOTA	148	270	+82%	1,588	2,466	+55%
MISSOURI	137	124	-9%	1,463	1,276	-13%
NEBRASKA	310	324	+5%	3,519	3,193	-9%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,796	9,044	+33%	62,434	81,464	+30%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,796	2,261	+26%	15,148	20,310	+34%
GEORGIA	3,005	3,789	+26%	28,840	35,534	+23%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,683	2,469	+47%	15,684	21,135	+35%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	312	525	+68%	2,762	4,485	+62%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,670	8,383	+26%	70,106	81,980	+17%
ALABAMA	1,505	2,358	+57%	16,341	21,719	+33%
ARKANSAS	257	270	+5%	3,123	3,078	-1%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	230	315	+37%	2,910	3,158	+9%
MISSISSIPPI	532	774	+45%	5,055	7,078	+40%
OKLAHOMA	104	64	-38%	970	938	-3%
TENNESSEE	649	983	+51%	6,597	8,983	+36%
TEXAS	3,393	3,619	+7%	35,110	37,026	+5%

MOBILE/MANUFACTURED HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	853	1,223	+43%	8,468	11,298	+33%
ARIZONA	484	581	+20%	4,421	5,763	+30%
COLORADO	100	128	+28%	1,213	1,374	+13%
IDAHO	269	514	+91%	2,834	4,161	+47%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,420	2,075	+46%	13,757	18,862	+37%
CALIFORNIA	787	1,273	+62%	7,650	11,423	+49%
OREGON	525	667	+27%	5,014	6,051	+21%
WASHINGTON	108	135	+25%	1,093	1,388	+27%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	9	0	NM
STATES WITH*	396	559	+41%	4,100	5,252	+28%
TOTAL PRODUCTION	20,376	26,839	+32%	204,114	252,988	+24%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,090	1,717	+58%	10,665	14,812	+39%
CONNECTICUT	18	29	+61%	203	228	+12%
MAINE	77	130	+69%	729	1,114	+53%
MASSACHUSETTS	46	75	+63%	370	620	+68%
NEW HAMPSHIRE	58	105	+81%	571	875	+53%
NEW JERSEY	52	80	+54%	409	536	+31%
NEW YORK	334	548	+64%	3,512	4,941	+41%
PENNSYLVANIA	447	690	+54%	4,426	5,908	+33%
RHODE ISLAND	2	22	NM	51	145	NM
VERMONT	56	38	-32%	394	445	+13%

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,291	2,064	+60%	12,899	19,646	+52%
ILLINOIS	274	303	+11%	2,386	3,372	+41%
INDIANA	257	489	+90%	2,930	4,382	+50%
MICHIGAN	294	526	+79%	2,640	4,340	+64%
OHIO	307	507	+65%	3,183	4,776	+51%
WISCONSIN	159	239	+50%	1,775	2,776	+56%
WEST NORTH CENTRAL	889	1,212	+36%	8,842	11,915	+35%
IOWA	77	98	+27%	691	1,016	+47%
KANSAS	235	201	-14%	2,374	2,600	+10%
MINNESOTA	129	193	+50%	1,291	1,762	+36%
MISSOURI	282	479	+70%	2,480	4,270	+72%
NEBRASKA	63	90	+43%	652	835	+28%
NORTH DAKOTA	53	83	+57%	830	714	-14%
SOUTH DAKOTA	50	68	+36%	524	718	+37%
SOUTH ATLANTIC	6,318	8,862	+40%	57,140	78,957	+38%
DELAWARE	124	161	+30%	1,065	1,896	+78%
FLORIDA	2,287	2,834	+24%	19,412	25,568	+32%
GEORGIA	999	1,413	+41%	10,358	13,337	+29%
MARYLAND	97	150	+55%	953	1,111	+17%
NORTH CAROLINA	1,428	2,202	+54%	12,178	18,328	+51%
SOUTH CAROLINA	737	1,133	+54%	6,454	10,290	+59%
VIRGINIA	455	635	+40%	4,249	5,439	+28%
WEST VIRGINIA	191	334	+75%	2,471	2,988	+21%
SOUTH CENTRAL	7,280	8,399	+15%	79,898	85,002	+6%
ALABAMA	559	951	+70%	4,767	8,381	+76%
ARKANSAS	261	487	+87%	2,627	4,779	+82%
KENTUCKY	337	513	+52%	3,445	4,524	+31%
LOUISIANA	1,065	1,141	+7%	12,624	12,019	-5%
MISSISSIPPI	343	618	+80%	3,621	5,528	+53%
OKLAHOMA	831	659	-21%	10,807	8,056	-25%
TENNESSEE	383	622	+62%	4,110	5,211	+27%
TEXAS	3,501	3,408	-3%	37,897	36,504	-4%
MOUNTAIN	1,427	1,849	+30%	14,599	17,895	+23%
ARIZONA	438	647	+48%	4,145	5,913	+43%
COLORADO	174	179	+3%	1,872	1,874	+0%
IDAHO	96	161	+68%	1,027	1,541	+50%
MONTANA	82	122	+49%	748	1,282	+71%
NEVADA	122	205	+68%	1,220	1,612	+32%
NEW MEXICO	353	388	+10%	3,458	3,950	+14%
UTAH	106	105	-1%	1,143	1,146	+0%
WYOMING	56	42	-25%	986	577	-41%
PACIFIC	1,222	1,859	+52%	12,063	16,853	+40%
CALIFORNIA	648	979	+51%	6,321	9,337	+48%
OREGON	152	269	+77%	1,605	2,267	+41%
WASHINGTON	422	611	+45%	4,137	5,249	+27%

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	55	53	-4%	472	402	-15%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	804	697		7,242	6,759	
GOVT. EXPORT	0	0		89	534	
TOTAL SHIPMENTS	20,346	26,712	+31%	203,879	252,775	+24%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	12,757	2,055	14,812	9,684	1,740	11,424
	86%	14%	100%	85%	15%	100%
CONNECTICUT	204	24	228	0	0	0
MAINE *	1,072	42	1,114	*	*	*
MASSACHUSETTS	445	175	620	0	0	0
NEW HAMPSHIRE *	742	133	875	*	*	*
NEW JERSEY	364	172	536	0	0	0
NEW YORK *	4,195	746	4,941	*	*	*
PENNSYLVANIA	5,186	722	5,908	9,684	1,740	11,424
RHODE ISLAND	129	16	145	0	0	0
VERMONT *	420	25	445	*	*	*
EAST NORTH CENTRAL	15,866	3,780	19,646	23,953	5,217	29,170
	81%	19%	100%	82%	18%	100%
ILLINOIS *	2,628	744	3,372	*	*	*
INDIANA	3,479	903	4,382	18,086	4,750	22,836
MICHIGAN *	3,276	1,064	4,340	*	*	*
OHIO	3,847	929	4,776	2,625	248	2,873
WISCONSIN	2,636	140	2,776	3,242	219	3,461

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	9,848	2,067	11,915	11,275	2,263	13,538
	83%	17%	100%	83%	17%	100%
IOWA *	831	185	1,016	*	*	*
KANSAS	2,052	548	2,600	5,863	740	6,603
MINNESOTA	1,563	199	1,762	2,183	283	2,466
MISSOURI	3,629	641	4,270	793	483	1,276
NEBRASKA	642	193	835	2,436	757	3,193
NORTH DAKOTA	578	136	714	0	0	0
SOUTH DAKOTA *	553	165	718	*	*	*
SOUTH ATLANTIC	52,204	26,753	78,957	53,014	28,450	81,464
	66%	34%	100%	65%	35%	100%
DELAWARE	1,616	280	1,896	0	0	0
FLORIDA	12,094	13,474	25,568	8,449	11,861	20,310
GEORGIA	8,386	4,951	13,337	23,293	12,241	35,534
MARYLAND *	921	190	1,111	*	*	*
NORTH CAROLINA	14,437	3,891	18,328	16,951	4,184	21,135
SOUTH CAROLINA *	7,625	2,665	10,290	*	*	*
VIRGINIA	4,623	816	5,439	4,321	164	4,485
WEST VIRGINIA	2,502	486	2,988	0	0	0
SOUTH CENTRAL	73,927	11,075	85,002	72,394	9,586	81,980
	87%	13%	100%	88%	12%	100%
ALABAMA	7,047	1,334	8,381	19,587	2,132	21,719
ARKANSAS	4,163	616	4,779	2,797	281	3,078
KENTUCKY *	3,601	923	4,524	*	*	*
LOUISIANA	11,301	718	12,019	2,945	213	3,158
MISSISSIPPI	4,934	594	5,528	6,919	159	7,078
OKLAHOMA	7,154	902	8,056	792	146	938
TENNESSEE	4,264	947	5,211	7,352	1,631	8,983
TEXAS	31,463	5,041	36,504	32,002	5,024	37,026
MOUNTAIN	10,900	6,995	17,895	6,471	4,827	11,298
	61%	39%	100%	57%	43%	100%
ARIZONA	3,184	2,729	5,913	3,228	2,535	5,763
COLORADO	1,204	670	1,874	739	635	1,374
IDAHO	805	736	1,541	2,504	1,657	4,161
MONTANA *	906	376	1,282	*	*	*
NEVADA	571	1,041	1,612	0	0	0
NEW MEXICO	3,201	749	3,950	0	0	0
UTAH *	667	479	1,146	*	*	*
WYOMING *	362	215	577	*	*	*
PACIFIC	5,047	11,806	16,853	5,654	13,208	18,862
	30%	70%	100%	30%	70%	100%
CALIFORNIA	2,203	7,134	9,337	2,833	8,590	11,423
OREGON	793	1,474	2,267	2,414	3,637	6,051
WASHINGTON	2,051	3,198	5,249	407	981	1,388

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	309	93	402	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	180,858 74%	64,624 26%	245,482 100%	182,445 74%	65,291 26%	247,736 100%
GOVT. & EXPORT	0	534	534			
CUMULATIVE BEGINNING INVENTORY	5,439	1,320	6,759			
OTHER (CANADA)				0	0	0
STATES WITH*				4,026	1,226	5,252
TOTAL	186,297 74%	66,478 26%	252,775 100%	186,471 74%	66,517 26%	252,988 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
OCTOBER 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,408	13.1%	1	2,920	15.6%	1	488	6.7%	4
FLORIDA	2,834	10.9%	2	1,236	6.6%	3	1,598	22.0%	1
NORTH CAROLINA	2,202	8.5%	3	1,716	9.1%	2	486	6.7%	5
GEORGIA	1,413	5.4%	4	885	4.7%	5	528	7.3%	3
LOUISIANA	1,141	4.4%	5	1,062	5.7%	4	79	1.1%	19
SOUTH CAROLINA	1,133	4.4%	6	810	4.3%	6	323	4.5%	7
CALIFORNIA	979	3.8%	7	193	1.0%	26	786	10.8%	2
ALABAMA	951	3.7%	8	780	4.2%	7	171	2.4%	9
PENNSYLVANIA	690	2.7%	9	611	3.3%	8	79	1.1%	20
OKLAHOMA	659	2.5%	10	586	3.1%	9	73	1.0%	23
ARIZONA	647	2.5%	11	356	1.9%	20	291	4.0%	8
VIRGINIA	635	2.4%	12	549	2.9%	11	86	1.2%	18
TENNESSEE	622	2.4%	13	527	2.8%	12	95	1.3%	16
MISSISSIPPI	618	2.4%	14	553	2.9%	10	65	0.9%	26
WASHINGTON	611	2.3%	15	242	1.3%	23	369	5.1%	6
NEW YORK	548	2.1%	16	456	2.4%	13	92	1.3%	17
MICHIGAN	526	2.0%	17	387	2.1%	17	139	1.9%	11
KENTUCKY	513	2.0%	18	410	2.2%	16	103	1.4%	15
OHIO	507	1.9%	19	387	2.1%	18	120	1.7%	14
INDIANA	489	1.9%	20	369	2.0%	19	120	1.7%	12
ARKANSAS	487	1.9%	21	425	2.3%	14	62	0.9%	27
MISSOURI	479	1.8%	22	424	2.3%	15	55	0.8%	29
NEW MEXICO	388	1.5%	23	310	1.7%	21	78	1.1%	21
WEST VIRGINIA	334	1.3%	24	278	1.5%	22	56	0.8%	28
ILLINOIS	303	1.2%	25	236	1.3%	24	67	0.9%	25
OREGON	269	1.0%	26	101	0.5%	33	168	2.3%	10
WISCONSIN	239	0.9%	27	226	1.2%	25	13	0.2%	44
NEVADA	205	0.8%	28	85	0.5%	37	120	1.7%	13
KANSAS	201	0.8%	29	165	0.9%	28	36	0.5%	32
MINNESOTA	193	0.7%	30	168	0.9%	27	25	0.3%	36
COLORADO	179	0.7%	31	111	0.6%	32	68	0.9%	24
DELAWARE	161	0.6%	32	139	0.7%	29	22	0.3%	37
IDAHO	161	0.6%	33	86	0.5%	36	75	1.0%	22
MARYLAND	150	0.6%	34	114	0.6%	31	36	0.5%	33
MAINE	130	0.5%	35	120	0.6%	30	10	0.1%	46
MONTANA	122	0.5%	36	89	0.5%	34	33	0.5%	34
NEW HAMPSHIRE	105	0.4%	37	87	0.5%	35	18	0.2%	39
UTAH	105	0.4%	38	62	0.3%	41	43	0.6%	30
IOWA	98	0.4%	39	82	0.4%	38	16	0.2%	42
NEBRASKA	90	0.3%	40	71	0.4%	39	19	0.3%	38
NORTH DAKOTA	83	0.3%	41	65	0.3%	40	18	0.2%	40
NEW JERSEY	80	0.3%	42	42	0.2%	44	38	0.5%	31
MASSACHUSETTS	75	0.3%	43	44	0.2%	43	31	0.4%	35
SOUTH DAKOTA	68	0.3%	44	50	0.3%	42	18	0.2%	41
ALASKA	53	0.2%	45	39	0.2%	45	14	0.2%	43
WYOMING	42	0.2%	46	29	0.2%	47	13	0.2%	45
VERMONT	38	0.1%	47	35	0.2%	46	3	0.0%	49
CONNECTICUT	29	0.1%	48	23	0.1%	48	6	0.1%	47
RHODE ISLAND	22	0.1%	49	19	0.1%	49	3	0.0%	48
	26,015	100.0%		18,760	100.0%		7,255	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, Virginia 22202

OCTOBER 1983

1/23/84
A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November, 1983

Manufacturers shipped 23,533 mobile/manufactured homes to retail sales locations and permanent sites during November 1983. This was a 24% increase from the 18,903 homes shipped in November 1982.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777	26,780	+23%	JAN-MAY	97,250	115,111	+18%
JUNE	23,640	29,536	+25%	JAN-JUNE	120,890	144,647	+20%
JULY	19,406	23,348	+20%	JAN-JULY	140,296	167,995	+20%
AUGUST	22,227	30,110	+35%	JAN-AUG	162,523	198,105	+22%
SEPTEMBER	21,215	28,044	+32%	JAN-SEPT	183,738	226,149	+23%
OCTOBER	20,376	26,839	+32%	JAN-OCT	204,114	252,988	+24%
NOVEMBER	18,791	23,505	+25%	JAN-NOV	222,905	276,493	+24%
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788	26,951	+24%	JAN-MAY	97,247	115,201	+18%
JUNE	23,457	29,484	+26%	JAN-JUNE	120,704	144,685	+20%
JULY	19,456	23,454	+21%	JAN-JULY	140,160	168,139	+20%
AUGUST	22,102	29,945	+35%	JAN-AUG	162,262	198,084	+22%
SEPTEMBER	21,271	27,979	+32%	JAN-SEPT	183,533	226,063	+23%
OCTOBER	20,346	26,712	+31%	JAN-OCT	203,879	252,775	+24%
NOVEMBER	18,903	23,533	+24%	JAN-NOV	222,782	276,308	+24%
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%	2.8%	APRIL	613	692
MAY	2.8%	1.9%	MAY	602	521
JUNE	3.3%	1.9%	JUNE	785	573
JULY	3.8%	2.0%	JULY	735	467
AUGUST	3.9%	2.1%	AUGUST	860	632
SEPTEMBER	3.8%	2.5%	SEPTEMBER	804	697
OCTOBER	4.1%	3.1%	OCTOBER	834	824
NOVEMBER	3.8%	3.4%	NOVEMBER	722	796
DECEMBER	3.8%		DECEMBER	611	

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	769	1,024	+33%	10,016	12,448	+24%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	769	1,024	+33%	10,016	12,448	+24%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,763	2,364	+34%	22,690	31,534	+39%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,448	1,882	+30%	18,452	24,718	+34%
MICHIGAN *	*	*	---	*	*	---
OHIO	107	258	NM	1,391	3,131	NM
WISCONSIN	208	224	+8%	2,847	3,685	+29%
WEST NORTH CENTRAL	1,183	1,077	-9%	16,249	14,615	-10%
IOWA *	*	*	---	*	*	---
KANSAS	619	525	-15%	9,115	7,128	-22%
MINNESOTA	146	190	+30%	1,734	2,656	+53%
MISSOURI	114	114	+0%	1,577	1,390	-12%
NEBRASKA	304	248	-18%	3,823	3,441	-10%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,536	8,513	+30%	68,970	89,977	+30%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,877	2,280	+21%	17,025	22,590	+33%
GEORGIA	2,767	3,624	+31%	31,607	39,158	+24%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,584	2,133	+35%	17,268	23,268	+35%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	308	476	+55%	3,070	4,961	+62%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	5,997	7,174	+20%	76,103	89,154	+17%
ALABAMA	1,373	1,827	+33%	17,714	23,546	+33%
ARKANSAS	257	229	-11%	3,380	3,307	-2%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	175	249	+42%	3,085	3,407	+10%
MISSISSIPPI	533	569	+7%	5,588	7,647	+37%
OKLAHOMA	102	78	-24%	1,072	1,016	-5%
TENNESSEE	516	940	+82%	7,113	9,923	+40%
TEXAS	3,041	3,282	+8%	38,151	40,308	+6%

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	873	1,101	+26%	9,341	12,399	+33%
ARIZONA	504	583	+16%	4,925	6,346	+29%
COLORADO	145	96	-34%	1,358	1,470	+8%
IDAHO	224	422	+88%	3,058	4,583	+50%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,320	1,833	+39%	15,077	20,695	+37%
CALIFORNIA	768	1,157	+51%	8,418	12,580	+49%
OREGON	461	572	+24%	5,475	6,623	+21%
WASHINGTON	91	104	+14%	1,184	1,492	+26%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	9	0	NM
STATES WITH*	350	419	+20%	4,450	5,671	+27%
TOTAL PRODUCTION	18,791	23,505	+25%	222,905	276,493	+24%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	914	1,259	+38%	11,579	16,071	+39%
CONNECTICUT	21	40	+90%	224	268	+20%
MAINE	70	84	+20%	799	1,198	+50%
MASSACHUSETTS	39	49	+26%	409	669	+64%
NEW HAMPSHIRE	71	111	+56%	642	986	+54%
NEW JERSEY	53	47	-11%	462	583	+26%
NEW YORK	288	380	+32%	3,800	5,321	+40%
PENNSYLVANIA	334	519	+55%	4,760	6,427	+35%
RHODE ISLAND	7	11	+57%	58	156	NM
VERMONT	31	18	-42%	425	463	+9%

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,126	1,661	+48%	14,025	21,307	+52%
ILLINOIS	206	317	+54%	2,592	3,689	+42%
INDIANA	250	391	+56%	3,180	4,773	+50%
MICHIGAN	219	417	+90%	2,859	4,757	+66%
OHIO	305	375	+23%	3,473	5,151	+48%
WISCONSIN	146	161	+10%	1,921	2,937	+53%
WEST NORTH CENTRAL	822	968	+18%	9,664	12,883	+33%
IOWA	59	86	+46%	750	1,102	+47%
KANSAS	260	194	-25%	2,634	2,794	+6%
MINNESOTA	114	154	+35%	1,405	1,916	+36%
MISSOURI	236	394	+67%	2,716	4,664	+72%
NEBRASKA	68	60	-12%	720	895	+24%
NORTH DAKOTA	41	41	+0%	871	755	-13%
SOUTH DAKOTA	44	39	-11%	568	757	+33%
SOUTH ATLANTIC	6,059	8,305	+37%	63,199	87,262	+38%
DELAWARE	122	154	+26%	1,187	2,050	+73%
FLORIDA	2,386	2,976	+25%	21,798	28,544	+31%
GEORGIA	1,009	1,295	+28%	11,367	14,632	+29%
MARYLAND	81	118	+46%	1,034	1,229	+19%
NORTH CAROLINA	1,273	1,917	+51%	13,451	20,245	+51%
SOUTH CAROLINA	657	1,089	+66%	7,111	11,379	+60%
VIRGINIA	363	501	+38%	4,612	5,940	+29%
WEST VIRGINIA	168	255	+52%	2,639	3,243	+23%
SOUTH CENTRAL	6,502	7,181	+10%	86,400	92,183	+7%
ALABAMA	567	760	+34%	5,334	9,141	+71%
ARKANSAS	278	431	+55%	2,905	5,210	+79%
KENTUCKY	286	461	+61%	3,731	4,985	+34%
LOUISIANA	882	898	+2%	13,506	12,917	-4%
MISSISSIPPI	307	454	+48%	3,928	5,982	+52%
OKLAHOMA	777	614	-21%	11,584	8,670	-25%
TENNESSEE	286	499	+74%	4,396	5,710	+30%
TEXAS	3,119	3,064	-2%	41,016	39,568	-4%
MOUNTAIN	1,466	1,625	+11%	16,065	19,520	+22%
ARIZONA	505	677	+34%	4,650	6,590	+42%
COLORADO	168	130	-23%	2,040	2,004	-2%
IDAHO	86	146	+70%	1,113	1,687	+52%
MONTANA	67	113	+69%	815	1,395	+71%
NEVADA	148	122	-18%	1,368	1,734	+27%
NEW MEXICO	313	303	-3%	3,771	4,253	+13%
UTAH	96	86	-10%	1,239	1,232	-1%
WYOMING	83	48	-42%	1,069	625	-42%
PACIFIC	1,132	1,667	+47%	13,195	18,520	+40%
CALIFORNIA	605	935	+55%	6,926	10,272	+48%
OREGON	125	220	+76%	1,730	2,487	+44%
WASHINGTON	402	512	+27%	4,539	5,761	+27%

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	21	43	NM	493	445	-10%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	834	824		8,076	7,583	
GOVT. EXPORT	27	0		116	534	
TOTAL SHIPMENTS	18,903	23,533	+24%	222,782	276,308	+24%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	13,810	2,261	16,071	10,532	1,916	12,448
	86%	14%	100%	85%	15%	100%
CONNECTICUT	237	31	268	0	0	0
MAINE *	1,153	45	1,198	*	*	*
MASSACHUSETTS	481	188	669	0	0	0
NEW HAMPSHIRE *	833	153	986	*	*	*
NEW JERSEY	386	197	583	0	0	0
NEW YORK *	4,523	798	5,321	*	*	*
PENNSYLVANIA	5,621	806	6,427	10,532	1,916	12,448
RHODE ISLAND	139	17	156	0	0	0
VERMONT *	437	26	463	*	*	*
EAST NORTH CENTRAL	17,135	4,172	21,307	25,808	5,726	31,534
	80%	20%	100%	82%	18%	100%
ILLINOIS *	2,876	813	3,689	*	*	*
INDIANA	3,783	990	4,773	19,492	5,226	24,718
MICHIGAN *	3,560	1,197	4,757	*	*	*
OHIO	4,130	1,021	5,151	2,857	274	3,131
WISCONSIN	2,786	151	2,937	3,459	226	3,685

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	10,657	2,226	12,883	12,165	2,450	14,615
	83%	17%	100%	83%	17%	100%
IOWA *	910	192	1,102	*	*	*
KANSAS	2,197	597	2,794	6,315	813	7,128
MINNESOTA	1,696	220	1,916	2,346	310	2,656
MISSOURI	3,974	690	4,664	876	514	1,390
NEBRASKA	687	208	895	2,628	813	3,441
NORTH DAKOTA	611	144	755	0	0	0
SOUTH DAKOTA *	582	175	757	*	*	*
SOUTH ATLANTIC	57,435	29,827	87,262	58,332	31,645	89,977
	66%	34%	100%	65%	35%	100%
DELAWARE	1,752	298	2,050	0	0	0
FLORIDA	13,419	15,125	28,544	9,333	13,257	22,590
GEORGIA	9,205	5,427	14,632	25,651	13,507	39,158
MARYLAND *	1,019	210	1,229	*	*	*
NORTH CAROLINA	15,876	4,369	20,245	18,564	4,704	23,268
SOUTH CAROLINA *	8,401	2,978	11,379	*	*	*
VIRGINIA	5,051	889	5,940	4,784	177	4,961
WEST VIRGINIA	2,712	531	3,243	0	0	0
SOUTH CENTRAL	80,012	12,171	92,183	78,610	10,544	89,154
	87%	13%	100%	88%	12%	100%
ALABAMA	7,687	1,454	9,141	21,239	2,307	23,546
ARKANSAS	4,529	681	5,210	3,000	307	3,307
KENTUCKY *	3,952	1,033	4,985	*	*	*
LOUISIANA	12,130	787	12,917	3,180	227	3,407
MISSISSIPPI	5,329	653	5,982	7,481	166	7,647
OKLAHOMA	7,683	987	8,670	856	160	1,016
TENNESSEE	4,678	1,032	5,710	8,130	1,793	9,923
TEXAS	34,024	5,544	39,568	34,724	5,584	40,308
MOUNTAIN	11,876	7,644	19,520	7,065	5,334	12,399
	61%	39%	100%	57%	43%	100%
ARIZONA	3,547	3,043	6,590	3,538	2,808	6,346
COLORADO	1,286	718	2,004	785	685	1,470
IDAHO	878	809	1,687	2,742	1,841	4,583
MONTANA *	981	414	1,395	*	*	*
NEVADA	625	1,109	1,734	0	0	0
NEW MEXICO	3,450	803	4,253	0	0	0
UTAH *	723	509	1,232	*	*	*
WYOMING *	386	239	625	*	*	*
PACIFIC	5,564	12,956	18,520	6,259	14,436	20,695
	30%	70%	100%	30%	70%	100%
CALIFORNIA	2,434	7,838	10,272	3,172	9,408	12,580
OREGON	866	1,621	2,487	2,645	3,978	6,623
WASHINGTON	2,264	3,497	5,761	442	1,050	1,492

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	336	109	445	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	196,825	71,366	268,191	198,771	72,051	270,822
	73%	27%	100%	73%	27%	100%
GOVT. & EXPORT	0	534	534			
CUMULATIVE BEGINNING INVENTORY	6,107	1,476	7,583			
OTHER (CANADA)				0	0	0
STATES WITH*				4,313	1,358	5,671
TOTAL	202,932	73,376	276,308	203,084	73,409	276,493
	73%	27%	100%	73%	27%	100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
NOVEMBER 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,064	13.5%	1	2,561	16.0%	1	503	7.5%	3
FLORIDA	2,976	13.1%	2	1,325	8.3%	3	1,651	24.5%	1
NORTH CAROLINA	1,917	8.4%	3	1,439	9.0%	2	478	7.1%	4
GEORGIA	1,295	5.7%	4	819	5.1%	5	476	7.1%	5
SOUTH CAROLINA	1,089	4.8%	5	776	4.9%	6	313	4.6%	7
CALIFORNIA	935	4.1%	6	231	1.4%	23	704	10.4%	2
LOUISIANA	898	4.0%	7	829	5.2%	4	69	1.0%	21
ALABAMA	760	3.3%	8	640	4.0%	7	120	1.8%	11
ARIZONA	677	3.0%	9	363	2.3%	14	314	4.7%	6
OKLAHOMA	614	2.7%	10	529	3.3%	8	85	1.3%	15
PENNSYLVANIA	519	2.3%	11	435	2.7%	9	84	1.2%	17
WASHINGTON	512	2.3%	12	213	1.3%	24	299	4.4%	8
VIRGINIA	501	2.2%	13	428	2.7%	10	73	1.1%	19
TENNESSEE	499	2.2%	14	414	2.6%	11	85	1.3%	16
KENTUCKY	461	2.0%	15	351	2.2%	15	110	1.6%	12
MISSISSIPPI	454	2.0%	16	395	2.5%	12	59	0.9%	24
ARKANSAS	431	1.9%	17	366	2.3%	13	65	1.0%	23
MICHIGAN	417	1.8%	18	284	1.8%	19	133	2.0%	10
MISSOURI	394	1.7%	19	345	2.2%	16	49	0.7%	28
INDIANA	391	1.7%	20	304	1.9%	18	87	1.3%	14
NEW YORK	380	1.7%	21	328	2.1%	17	52	0.8%	26
OHIO	375	1.7%	22	283	1.8%	20	92	1.4%	13
ILLINOIS	317	1.4%	23	248	1.6%	22	69	1.0%	20
NEW MEXICO	303	1.3%	24	249	1.6%	21	54	0.8%	25
WEST VIRGINIA	255	1.1%	25	210	1.3%	25	45	0.7%	30
OREGON	220	1.0%	26	73	0.5%	37	147	2.2%	9
KANSAS	194	0.9%	27	145	0.9%	27	49	0.7%	27
WISCONSIN	161	0.7%	28	150	0.9%	26	11	0.2%	42
DELAWARE	154	0.7%	29	136	0.9%	28	18	0.3%	38
MINNESOTA	154	0.7%	30	133	0.8%	29	21	0.3%	35
IDAHO	146	0.6%	31	73	0.5%	36	73	1.1%	18
COLORADO	130	0.6%	32	82	0.5%	32	48	0.7%	29
NEVADA	122	0.5%	33	54	0.3%	39	68	1.0%	22
MARYLAND	118	0.5%	34	98	0.6%	30	20	0.3%	36
MONTANA	113	0.5%	35	75	0.5%	35	38	0.6%	31
NEW HAMPSHIRE	111	0.5%	36	91	0.6%	31	20	0.3%	37
IOWA	86	0.4%	37	79	0.5%	34	7	0.1%	46
UTAH	86	0.4%	38	56	0.4%	38	30	0.4%	32
MAINE	84	0.4%	39	81	0.5%	33	3	0.0%	47
NEBRASKA	60	0.3%	40	45	0.3%	40	15	0.2%	40
MASSACHUSETTS	49	0.2%	41	36	0.2%	41	13	0.2%	41
WYOMING	48	0.2%	42	24	0.2%	46	24	0.4%	34
NEW JERSEY	47	0.2%	43	22	0.1%	47	25	0.4%	33
ALASKA	43	0.2%	44	27	0.2%	45	16	0.2%	39
NORTH DAKOTA	41	0.2%	45	33	0.2%	43	8	0.1%	44
CONNECTICUT	40	0.2%	46	33	0.2%	42	7	0.1%	45
SOUTH DAKOTA	39	0.2%	47	29	0.2%	44	10	0.1%	43
VERMONT	18	0.1%	48	17	0.1%	48	1	0.0%	49
RHODE ISLAND	11	0.0%	49	10	0.1%	49	1	0.0%	48
	22,709	100.0%		15,967	100.0%		6,742	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, Virginia 22202

NOVEMBER 1983

2/14/84
A 6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December, 1983

Manufacturers shipped 18,771 mobile/manufactured homes to retail sales locations and permanent sites during December 1983. This was a 17% increase from the 16,026 homes shipped in December 1982.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777	26,780	+23%	JAN-MAY	97,250	115,111	+18%
JUNE	23,640	29,536	+25%	JAN-JUNE	120,890	144,647	+20%
JULY	19,406	23,348	+20%	JAN-JULY	140,296	167,995	+20%
AUGUST	22,227	30,110	+35%	JAN-AUG	162,523	198,105	+22%
SEPTEMBER	21,215	28,044	+32%	JAN-SEPT	183,738	226,149	+23%
OCTOBER	20,376	26,839	+32%	JAN-OCT	204,114	252,988	+24%
NOVEMBER	18,791	23,505	+25%	JAN-NOV	222,905	276,493	+24%
DECEMBER	15,915	18,710	+18%	JAN-DEC	238,820	295,203	+24%

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788	26,951	+24%	JAN-MAY	97,247	115,201	+18%
JUNE	23,457	29,484	+26%	JAN-JUNE	120,704	144,685	+20%
JULY	19,456	23,454	+21%	JAN-JULY	140,160	168,139	+20%
AUGUST	22,102	29,945	+35%	JAN-AUG	162,262	198,084	+22%
SEPTEMBER	21,271	27,979	+32%	JAN-SEPT	183,533	226,063	+23%
OCTOBER	20,346	26,712	+31%	JAN-OCT	203,879	252,775	+24%
NOVEMBER	18,903	23,533	+24%	JAN-NOV	222,782	276,308	+24%
DECEMBER	16,026	18,771	+17%	JAN-DEC	238,808	295,079	+24%

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%	2.8%	APRIL	613	692
MAY	2.8%	1.9%	MAY	602	521
JUNE	3.3%	1.9%	JUNE	785	573
JULY	3.8%	2.0%	JULY	735	467
AUGUST	3.9%	2.1%	AUGUST	860	632
SEPTEMBER	3.8%	2.5%	SEPTEMBER	804	697
OCTOBER	4.1%	3.1%	OCTOBER	834	824
NOVEMBER	3.8%	3.4%	NOVEMBER	722	796
DECEMBER	3.8%	3.9%	DECEMBER	611	735

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	550	773	+41%	10,566	13,221	+25%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	550	773	+41%	10,566	13,221	+25%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,223	1,624	+33%	23,913	33,158	+39%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,006	1,347	+34%	19,458	26,065	+34%
MICHIGAN *	*	*	---	*	*	---
OHIO	90	131	+46%	1,481	3,262	NM
WISCONSIN	127	146	+15%	2,974	3,831	+29%
WEST NORTH CENTRAL	980	779	-21%	17,229	15,394	-11%
IOWA *	*	*	---	*	*	---
KANSAS	512	336	-34%	9,627	7,464	-22%
MINNESOTA	118	137	+16%	1,852	2,793	+51%
MISSOURI	75	70	-7%	1,652	1,460	-12%
NEBRASKA	275	236	-14%	4,098	3,677	-10%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	5,858	7,549	+29%	74,828	97,526	+30%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,888	2,209	+17%	18,913	24,799	+31%
GEORGIA	2,391	3,140	+31%	33,998	42,298	+24%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,316	1,850	+41%	18,584	25,118	+35%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	263	350	+33%	3,333	5,311	+59%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	5,103	5,256	+3%	81,206	94,410	+16%
ALABAMA	974	1,272	+31%	18,688	24,818	+33%
ARKANSAS	228	158	-31%	3,608	3,465	-4%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	170	179	+5%	3,255	3,586	+10%
MISSISSIPPI	442	460	+4%	6,030	8,107	+34%
OKLAHOMA	71	34	-52%	1,143	1,050	-8%
TENNESSEE	492	621	+26%	7,605	10,544	+39%
TEXAS	2,726	2,532	-7%	40,877	42,840	+5%

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	782	869	+11%	10,123	13,268	+31%
ARIZONA	467	469	+0%	5,392	6,815	+26%
COLORADO	110	70	-36%	1,468	1,540	+5%
IDAHO	205	330	+61%	3,263	4,913	+51%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,147	1,553	+35%	16,224	22,248	+37%
CALIFORNIA	702	1,018	+45%	9,120	13,598	+49%
OREGON	373	456	+22%	5,848	7,079	+21%
WASHINGTON	72	[illegible]	+10%	1,256	1,571	+25%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	9	0	NM
STATES WITH*	272	307	+13%	4,722	5,978	+27%
TOTAL PRODUCTION	15,915	18,710	+18%	238,820	295,203	+24%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	602	859	+43%	12,181	16,930	+39%
CONNECTICUT	26	22	-15%	250	290	+16%
MAINE	36	73	NM	835	1,271	+52%
MASSACHUSETTS	38	47	+24%	447	716	+60%
NEW HAMPSHIRE	51	62	+22%	693	1,048	+51%
NEW JERSEY	35	51	+46%	497	634	+28%
NEW YORK	180	251	+39%	3,980	5,572	+40%
PENNSYLVANIA	222	336	+51%	4,982	6,763	+36%
RHODE ISLAND	1	7	NM	59	163	NM
VERMONT	13	10	-23%	438	473	+8%

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	784	1,002	+28%	14,809	22,309	+51%
ILLINOIS	152	186	+22%	2,744	3,875	+41%
INDIANA	192	220	+15%	3,372	4,993	+48%
MICHIGAN	177	271	+53%	3,036	5,028	+66%
OHIO	163	200	+23%	3,636	5,351	+47%
WISCONSIN	100	125	+25%	2,021	3,062	+52%
WEST NORTH CENTRAL	638	773	+21%	10,302	13,656	+33%
IOWA	64	246	NM	814	1,348	+66%
KANSAS	173	129	-25%	2,807	2,923	+4%
MINNESOTA	71	86	+21%	1,476	2,002	+36%
MISSOURI	211	214	+1%	2,927	4,878	+67%
NEBRASKA	48	27	-44%	768	922	+20%
NORTH DAKOTA	41	28	-32%	912	783	-14%
SOUTH DAKOTA	30	43	+43%	598	800	+34%
SOUTH ATLANTIC	5,480	7,218	+32%	68,679	94,480	+38%
DELAWARE	100	160	+60%	1,287	2,210	+72%
FLORIDA	2,340	2,810	+20%	24,138	31,354	+30%
GEORGIA	816	1,068	+31%	12,183	15,700	+29%
MARYLAND	80	78	-2%	1,114	1,307	+17%
NORTH CAROLINA	1,072	1,551	+45%	14,523	21,796	+50%
SOUTH CAROLINA	675	965	+43%	7,786	12,344	+59%
VIRGINIA	303	415	+37%	4,915	6,355	+29%
WEST VIRGINIA	94	171	+82%	2,733	3,414	+25%
SOUTH CENTRAL	5,512	5,353	-3%	91,912	97,536	+6%
ALABAMA	398	696	+75%	5,732	9,837	+72%
ARKANSAS	220	315	+43%	3,125	5,525	+77%
KENTUCKY	184	237	+29%	3,915	5,222	+33%
LOUISIANA	699	694	-1%	14,205	13,611	-4%
MISSISSIPPI	269	340	+26%	4,197	6,322	+51%
OKLAHOMA	673	392	-42%	12,257	9,062	-26%
TENNESSEE	212	343	+62%	4,608	6,053	+31%
TEXAS	2,857	2,336	-18%	43,873	41,904	-4%
MOUNTAIN	1,268	1,370	+8%	17,333	20,890	+21%
ARIZONA	458	560	+22%	5,108	7,150	+40%
COLORADO	158	90	-43%	2,198	2,094	-5%
IDAHO	77	106	+38%	1,190	1,793	+51%
MONTANA	57	75	+32%	872	1,470	+69%
NEVADA	131	119	-9%	1,499	1,853	+24%
NEW MEXICO	255	292	+15%	4,026	4,545	+13%
UTAH	79	94	+19%	1,318	1,326	+1%
WYOMING	53	34	-36%	1,122	659	-41%
PACIFIC	977	1,394	+43%	14,172	19,914	+41%
CALIFORNIA	550	791	+44%	7,476	11,063	+48%
OREGON	126	211	+67%	1,856	2,698	+45%
WASHINGTON	301	392	+30%	4,840	6,153	+27%

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	9	6	-33%	502	451	-10%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	722	796		8,798	8,379	
GOVT. EXPORT	34	0		150	534	
TOTAL SHIPMENTS	16,026	18,771	+17%	238,808	295,079	+24%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	14,533	2,397	16,930	11,158	2,063	13,221
	86%	14%	100%	84%	16%	100%
CONNECTICUT	251	39	290	0	0	0
MAINE *	1,225	46	1,271	*	*	*
MASSACHUSETTS	511	205	716	0	0	0
NEW HAMPSHIRE *	885	163	1,048	*	*	*
NEW JERSEY	410	224	634	0	0	0
NEW YORK *	4,740	832	5,572	*	*	*
PENNSYLVANIA	5,919	844	6,763	11,158	2,063	13,221
RHODE ISLAND	146	17	163	0	0	0
VERMONT *	446	27	473	*	*	*
EAST NORTH CENTRAL	17,920	4,389	22,309	27,113	6,045	33,158
	80%	20%	100%	82%	18%	100%
ILLINOIS *	3,015	860	3,875	*	*	*
INDIANA	3,951	1,042	4,993	20,557	5,508	26,065
MICHIGAN *	3,770	1,258	5,028	*	*	*
OHIO	4,282	1,069	5,351	2,963	299	3,262
WISCONSIN	2,902	160	3,062	3,593	238	3,831

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	11,322	2,334	13,656	12,795	2,599	15,394
	83%	17%	100%	83%	17%	100%
IOWA *	1,145	203	1,348	*	*	*
KANSAS	2,299	624	2,923	6,612	852	7,464
MINNESOTA	1,764	238	2,002	2,455	338	2,793
MISSOURI	4,159	719	4,878	912	548	1,460
NEBRASKA	707	215	922	2,816	861	3,677
NORTH DAKOTA	631	152	783	0	0	0
SOUTH DAKOTA *	617	183	800	*	*	*
SOUTH ATLANTIC	61,896	32,584	94,480	63,042	34,484	97,526
	66%	34%	100%	65%	35%	100%
DELAWARE	1,877	333	2,210	0	0	0
FLORIDA	14,662	16,692	31,354	10,222	14,577	24,799
GEORGIA	9,863	5,837	15,700	27,667	14,631	42,298
MARYLAND *	1,071	236	1,307	*	*	*
NORTH CAROLINA	17,065	4,731	21,796	20,029	5,089	25,118
SOUTH CAROLINA *	9,107	3,237	12,344	*	*	*
VIRGINIA	5,404	951	6,355	5,124	187	5,311
WEST VIRGINIA	2,847	567	3,414	0	0	0
SOUTH CENTRAL	84,499	13,037	97,536	83,119	11,291	94,410
	87%	13%	100%	88%	12%	100%
ALABAMA	8,255	1,582	9,837	22,369	2,449	24,818
ARKANSAS	4,792	733	5,525	3,138	327	3,465
KENTUCKY *	4,131	1,091	5,222	*	*	*
LOUISIANA	12,765	846	13,611	3,349	237	3,586
MISSISSIPPI	5,620	702	6,322	7,937	170	8,107
OKLAHOMA	8,039	1,023	9,062	889	161	1,050
TENNESSEE	4,955	1,098	6,053	8,623	1,921	10,544
TEXAS	35,942	5,962	41,904	36,814	6,026	42,840
MOUNTAIN	12,698	8,192	20,890	7,562	5,706	13,268
	61%	39%	100%	57%	43%	100%
ARIZONA	3,834	3,316	7,150	3,773	3,042	6,815
COLORADO	1,347	747	2,094	832	708	1,540
IDAHO	943	850	1,793	2,957	1,956	4,913
MONTANA *	1,036	434	1,470	*	*	*
NEVADA	671	1,182	1,853	0	0	0
NEW MEXICO	3,669	876	4,545	0	0	0
UTAH *	792	534	1,326	*	*	*
WYOMING *	406	253	659	*	*	*
PACIFIC	5,990	13,924	19,914	6,738	15,510	22,248
	30%	70%	100%	30%	70%	100%
CALIFORNIA	2,637	8,426	11,063	3,472	10,126	13,598
OREGON	959	1,739	2,698	2,806	4,273	7,079
WASHINGTON	2,394	3,759	6,153	460	1,111	1,571

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	341	110	451	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	209,199 73%	76,967 27%	286,166 100%	211,527 73%	77,698 27%	289,225 100%
GOVT. & EXPORT	0	534	534			
CUMULATIVE BEGINNING INVENTORY	6,753	1,626	8,379			
OTHER (CANADA)				0	0	0
STATES WITH*				4,536	1,442	5,978
TOTAL	215,952 73%	79,127 27%	295,079 100%	216,063 73%	79,140 27%	295,203 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
DECEMBER 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,810	15.6%	1	1,243	10.0%	2	1,567	28.0%	1
TEXAS	2,336	13.0%	2	1,918	15.5%	1	418	7.5%	3
NORTH CAROLINA	1,551	8.6%	3	1,189	9.6%	3	362	6.5%	5
GEORGIA	1,068	5.9%	4	658	5.3%	5	410	7.3%	4
SOUTH CAROLINA	965	5.4%	5	706	5.7%	4	259	4.6%	8
CALIFORNIA	791	4.4%	6	203	1.6%	19	588	10.5%	2
ALABAMA	696	3.9%	7	568	4.6%	7	128	2.3%	9
LOUISIANA	694	3.9%	8	635	5.1%	6	59	1.1%	16
ARIZONA	560	3.1%	9	287	2.3%	12	273	4.9%	6
VIRGINIA	415	2.3%	10	353	2.9%	9	62	1.1%	14
OKLAHOMA	392	2.2%	11	356	2.9%	8	36	0.6%	25
WASHINGTON	392	2.2%	12	130	1.1%	26	262	4.7%	7
TENNESSEE	343	1.9%	13	277	2.2%	13	66	1.2%	13
MISSISSIPPI	340	1.9%	14	291	2.4%	11	49	0.9%	20
PENNSYLVANIA	336	1.9%	15	298	2.4%	10	38	0.7%	24
ARKANSAS	315	1.8%	16	263	2.1%	14	52	0.9%	18
NEW MEXICO	292	1.6%	17	219	1.8%	16	73	1.3%	12
MICHIGAN	271	1.5%	18	210	1.7%	18	61	1.1%	15
NEW YORK	251	1.4%	19	217	1.8%	17	34	0.6%	28
IOWA	246	1.4%	20	235	1.9%	15	11	0.2%	39
KENTUCKY	237	1.3%	21	179	1.4%	21	58	1.0%	17
INDIANA	220	1.2%	22	168	1.4%	22	52	0.9%	19
MISSOURI	214	1.2%	23	185	1.5%	20	29	0.5%	30
OREGON	211	1.2%	24	93	0.8%	30	118	2.1%	10
OHIO	200	1.1%	25	152	1.2%	23	48	0.9%	21
ILLINOIS	186	1.0%	26	139	1.1%	24	47	0.8%	22
WEST VIRGINIA	171	1.0%	27	135	1.1%	25	36	0.6%	26
DELAWARE	160	0.9%	28	125	1.0%	27	35	0.6%	27
KANSAS	129	0.7%	29	102	0.8%	29	27	0.5%	31
WISCONSIN	125	0.7%	30	116	0.9%	28	9	0.2%	41
NEVADA	119	0.7%	31	46	0.4%	39	73	1.3%	11
IDAHO	106	0.6%	32	65	0.5%	34	41	0.7%	23
UTAH	94	0.5%	33	69	0.6%	32	25	0.4%	34
COLORADO	90	0.5%	34	61	0.5%	35	29	0.5%	29
MINNESOTA	86	0.5%	35	68	0.5%	33	18	0.3%	36
MARYLAND	78	0.4%	36	52	0.4%	37	26	0.5%	33
MONTANA	75	0.4%	37	55	0.4%	36	20	0.4%	35
MAINE	73	0.4%	38	72	0.6%	31	1	0.0%	47
NEW HAMPSHIRE	62	0.3%	39	52	0.4%	38	10	0.2%	40
NEW JERSEY	51	0.3%	40	24	0.2%	42	27	0.5%	32
MASSACHUSETTS	47	0.3%	41	30	0.2%	41	17	0.3%	37
SOUTH DAKOTA	43	0.2%	42	35	0.3%	40	8	0.1%	44
WYOMING	34	0.2%	43	20	0.2%	45	14	0.2%	38
NORTH DAKOTA	28	0.2%	44	20	0.2%	44	8	0.1%	43
NEBRASKA	27	0.2%	45	20	0.2%	43	7	0.1%	45
CONNECTICUT	22	0.1%	46	14	0.1%	46	8	0.1%	42
VERMONT	10	0.1%	47	9	0.1%	47	1	0.0%	48
RHODE ISLAND	7	0.0%	48	7	0.1%	48	0	0.0%	49
ALASKA	6	0.0%	49	5	0.0%	49	1	0.0%	46
	17,975	100.0%		12,374	100.0%		5,601	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

3/27/84
A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1984

Manufacturers shipped 19,790 mobile/manufactured homes to retail sales locations and permanent sites during January 1984. This was a 11% increase from the 17,783 homes shipped in January 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683			JAN-FEB	37,792		
MARCH	25,411			JAN-MAR	63,203		
APRIL	25,128			JAN-APR	88,331		
MAY	26,780			JAN-MAY	115,111		
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721			JAN-FEB	37,504		
MARCH	25,580			JAN-MAR	63,084		
APRIL	25,166			JAN-APR	88,250		
MAY	26,951			JAN-MAY	115,201		
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%		FEBRUARY	899	
MARCH	2.9%		MARCH	730	
APRIL	2.8%		APRIL	692	
MAY	1.9%		MAY	521	
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	592	708	+20%	592	708	+20%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	592	708	+20%	592	708	+20%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,356	1,443	+6%	1,356	1,443	+6%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,119	1,182	+6%	1,119	1,182	+6%
MICHIGAN *	*	*	---	*	*	---
OHIO	89	113	+27%	89	113	+27%
WISCONSIN	148	148	+0%	148	148	+0%
WEST NORTH CENTRAL	1,020	749	-27%	1,020	749	-27%
IOWA *	*	*	---	*	*	---
KANSAS	566	307	-46%	566	307	-46%
MINNESOTA	101	128	+27%	101	128	+27%
MISSOURI	105	65	-38%	105	65	-38%
NEBRASKA	248	249	+0%	248	249	+0%
NORTH DAKOTA	0	0	0%	0	0	C%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,625	8,216	+24%	6,625	8,216	+24%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,981	2,211	+12%	1,981	2,211	+12%
GEORGIA	2,800	3,528	+26%	2,800	3,528	+26%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,578	2,092	+33%	1,578	2,092	+33%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	266	385	+45%	266	385	+45%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,069	6,121	+1%	6,069	6,121	+1%
ALABAMA	1,338	1,293	-3%	1,338	1,293	-3%
ARKANSAS	230	191	-17%	230	191	-17%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	205	223	+9%	205	223	+9%
MISSISSIPPI	523	531	+2%	523	531	+2%
OKLAHOMA	60	59	-2%	60	59	-2%
TENNESSEE	533	723	+36%	533	723	+36%
TEXAS	3,180	3,101	-2%	3,180	3,101	-2%

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
MOUNTAIN	911	900	-1%	911	900	-1%
ARIZONA	543	525	-3%	543	525	-3%
COLORADO	129	73	-43%	129	73	-43%
IDAHO	239	302	+26%	239	302	+26%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,299	1,565	+20%	1,299	1,565	+20%
CALIFORNIA	807	1,081	+34%	807	1,081	+34%
OREGON	414	422	+2%	414	422	+2%
WASHINGTON	78	62	-21%	78	62	-21%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	237	279	+18%	237	279	+18%
TOTAL PRODUCTION	18,109	19,981	+10%	18,109	19,981	+10%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	548	757	+38%	548	757	+38%
CONNECTICUT	9	10	+11%	9	10	+11%
MAINE	19	58	NM	19	58	NM
MASSACHUSETTS	23	25	+9%	23	25	+9%
NEW HAMPSHIRE	38	42	+11%	38	42	+11%
NEW JERSEY	41	32	-22%	41	32	-22%
NEW YORK	129	245	+90%	129	245	+90%
PENNSYLVANIA	276	318	+15%	276	318	+15%
RHODE ISLAND	5	5	+0%	5	5	+0%
VERMONT	8	22	NM	8	22	NM

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
EAST NORTH CENTRAL	811	1,045	+29%	811	1,045	+29%
ILLINOIS	141	209	+48%	141	209	+48%
INDIANA	148	213	+44%	148	213	+44%
MICHIGAN	172	236	+37%	172	236	+37%
OHIO	248	266	+7%	248	266	+7%
WISCONSIN	102	121	+19%	102	121	+19%
WEST NORTH CENTRAL	669	561	-16%	669	561	-16%
IOWA	56	37	-34%	56	37	-34%
KANSAS	165	142	-14%	165	142	-14%
MINNESOTA	67	73	+9%	67	73	+9%
MISSOURI	282	212	-25%	282	212	-25%
NEBRASKA	43	26	-40%	43	26	-40%
NORTH DAKOTA	25	26	+4%	25	26	+4%
SOUTH DAKOTA	31	45	+45%	31	45	+45%
SOUTH ATLANTIC	6,028	7,960	+32%	6,028	7,960	+32%
DELAWARE	94	153	+63%	94	153	+63%
FLORIDA	2,463	2,862	+16%	2,463	2,862	+16%
GEORGIA	929	1,205	+30%	929	1,205	+30%
MARYLAND	77	98	+27%	77	98	+27%
NORTH CAROLINA	1,227	1,867	+52%	1,227	1,867	+52%
SOUTH CAROLINA	799	1,166	+46%	799	1,166	+46%
VIRGINIA	323	463	+43%	323	463	+43%
WEST VIRGINIA	116	146	+26%	116	146	+26%
SOUTH CENTRAL	6,403	5,901	-8%	6,403	5,901	-8%
ALABAMA	476	626	+32%	476	626	+32%
ARKANSAS	274	292	+7%	274	292	+7%
KENTUCKY	219	260	+19%	219	260	+19%
LOUISIANA	845	843	+0%	845	843	+0%
MISSISSIPPI	342	368	+8%	342	368	+8%
OKLAHOMA	602	478	-21%	602	478	-21%
TENNESSEE	287	319	+11%	287	319	+11%
TEXAS	3,358	2,715	-19%	3,358	2,715	-19%
MOUNTAIN	1,443	1,473	+2%	1,443	1,473	+2%
ARIZONA	580	612	+6%	580	612	+6%
COLORADO	135	98	-27%	135	98	-27%
IDAHO	76	75	-1%	76	75	-1%
MONTANA	47	58	+23%	47	58	+23%
NEVADA	130	163	+25%	130	163	+25%
NEW MEXICO	348	345	-1%	348	345	-1%
UTAH	82	88	+7%	82	88	+7%
WYOMING	45	34	-24%	45	34	-24%
PACIFIC	1,143	1,346	+18%	1,143	1,346	+18%
CALIFORNIA	642	831	+29%	642	831	+29%
OREGON	139	174	+25%	139	174	+25%
WASHINGTON	362	341	-6%	362	341	-6%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
ALASKA	10	12	+20%	10	12	+20%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	611	735		611	735	
GOVT. EXPORT	117	0		117	0	
TOTAL SHIPMENTS	17,783	19,790	+11%	17,783	19,790	+11%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	660	97	757	605	103	708
	87%	13%	100%	85%	15%	100%
CONNECTICUT	10	0	10	0	0	0
MAINE *	55	3	58	*	*	*
MASSACHUSETTS	10	15	25	0	0	0
NEW HAMPSHIRE *	38	4	42	*	*	*
NEW JERSEY	16	16	32	0	0	0
NEW YORK *	220	25	245	*	*	*
PENNSYLVANIA	286	32	318	605	103	708
RHODE ISLAND	4	1	5	0	0	0
VERMONT *	21	1	22	*	*	*
EAST NORTH CENTRAL	850	195	1,045	1,176	267	1,443
	81%	19%	100%	81%	19%	100%
ILLINOIS *	160	49	209	*	*	*
INDIANA	172	41	213	943	239	1,182
MICHIGAN *	186	50	236	*	*	*
OHIO	221	45	266	97	16	113
WISCONSIN	111	10	121	136	12	148

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	467	94	561	624	125	749
	83%	17%	100%	83%	17%	100%
IOWA *	34	3	37	*	*	*
KANSAS	105	37	142	261	46	307
MINNESOTA	67	6	73	111	17	128
MISSOURI	181	31	212	47	18	65
NEBRASKA	20	6	26	205	44	249
NORTH DAKOTA	22	4	26	0	0	0
SOUTH DAKOTA *	38	7	45	*	*	*
SOUTH ATLANTIC	5,107	2,853	7,960	5,239	2,977	8,216
	64%	36%	100%	64%	36%	100%
DELAWARE	126	27	153	0	0	0
FLORIDA	1,330	1,532	2,862	886	1,325	2,211
GEORGIA	758	447	1,205	2,331	1,197	3,528
MARYLAND *	83	15	98	*	*	*
NORTH CAROLINA	1,474	393	1,867	1,652	440	2,092
SOUTH CAROLINA *	825	341	1,166	*	*	*
VIRGINIA	397	66	463	370	15	385
WEST VIRGINIA	114	32	146	0	0	0
SOUTH CENTRAL	5,033	868	5,901	5,331	790	6,121
	85%	15%	100%	87%	13%	100%
ALABAMA	515	111	626	1,174	119	1,293
ARKANSAS	237	55	292	166	25	191
KENTUCKY *	209	51	260	*	*	*
LOUISIANA	784	59	843	203	20	223
MISSISSIPPI	327	41	368	524	7	531
OKLAHOMA	420	58	478	52	7	59
TENNESSEE	268	51	319	621	102	723
TEXAS	2,273	442	2,715	2,591	510	3,101
MOUNTAIN	886	587	1,473	499	401	900
	60%	40%	100%	55%	45%	100%
ARIZONA	287	325	612	271	254	525
COLORADO	73	25	98	42	31	73
IDAHO	39	36	75	186	116	302
MONTANA *	40	18	58	*	*	*
NEVADA	67	96	163	0	0	0
NEW MEXICO	299	46	345	0	0	0
UTAH *	54	34	88	*	*	*
WYOMING *	27	7	34	*	*	*
PACIFIC	405	941	1,346	474	1,091	1,565
	30%	70%	100%	30%	70%	100%
CALIFORNIA	208	623	831	294	787	1,081
OREGON	65	109	174	166	256	422
WASHINGTON	132	209	341	14	48	62

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	11	1	12	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	13,419 70%	5,636 30%	19,055 100%	13,948 71%	5,754 29%	19,702 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	605	130	735			
OTHER (CANADA)				0	0	0
STATES WITH*				202	77	279
TOTAL	14,024 71%	5,766 29%	19,790 100%	14,150 71%	5,831 29%	19,981 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JANUARY 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,862	15.0%	1	1,330	9.9%	3	1,532	27.2%	1
TEXAS	2,715	14.2%	2	2,273	16.9%	1	442	7.8%	4
NORTH CAROLINA	1,867	9.8%	3	1,474	11.0%	2	393	7.0%	5
GEORGIA	1,205	6.3%	4	758	5.6%	6	447	7.9%	3
SOUTH CAROLINA	1,166	6.1%	5	825	6.1%	4	341	6.1%	6
LOUISIANA	843	4.4%	6	784	5.8%	5	59	1.0%	13
CALIFORNIA	831	4.4%	7	208	1.6%	19	623	11.1%	2
ALABAMA	626	3.3%	8	515	3.8%	7	111	2.0%	9
ARIZONA	612	3.2%	9	287	2.1%	12	325	5.8%	7
OKLAHOMA	478	2.5%	10	420	3.1%	8	58	1.0%	14
VIRGINIA	463	2.4%	11	397	3.0%	9	66	1.2%	12
MISSISSIPPI	368	1.9%	12	327	2.4%	10	41	0.7%	23
NEW MEXICO	345	1.8%	13	299	2.2%	11	46	0.8%	20
WASHINGTON	341	1.8%	14	132	1.0%	24	209	3.7%	8
TENNESSEE	319	1.7%	15	268	2.0%	14	51	0.9%	17
PENNSYLVANIA	318	1.7%	16	286	2.1%	13	32	0.6%	27
ARKANSAS	292	1.5%	17	237	1.8%	15	55	1.0%	15
OHIO	266	1.4%	18	221	1.6%	16	45	0.8%	21
KENTUCKY	260	1.4%	19	209	1.6%	18	51	0.9%	16
NEW YORK	245	1.3%	20	220	1.6%	17	25	0.4%	32
MICHIGAN	236	1.2%	21	186	1.4%	20	50	0.9%	18
INDIANA	213	1.1%	22	172	1.3%	22	41	0.7%	22
MISSOURI	212	1.1%	23	181	1.3%	21	31	0.6%	29
ILLINOIS	209	1.1%	24	160	1.2%	23	49	0.9%	19
OREGON	174	0.9%	25	65	0.5%	33	109	1.9%	10
NEVADA	163	0.9%	26	67	0.5%	32	96	1.7%	11
DELAWARE	153	0.8%	27	126	0.9%	25	27	0.5%	30
WEST VIRGINIA	146	0.8%	28	114	0.8%	26	32	0.6%	28
KANSAS	142	0.7%	29	105	0.8%	28	37	0.7%	24
WISCONSIN	121	0.6%	30	111	0.8%	27	10	0.2%	37
COLORADO	98	0.5%	31	73	0.5%	30	25	0.4%	31
MARYLAND	98	0.5%	32	83	0.6%	29	15	0.3%	35
UTAH	88	0.5%	33	54	0.4%	35	34	0.6%	26
IDAHO	75	0.4%	34	39	0.3%	37	36	0.6%	25
MINNESOTA	73	0.4%	35	67	0.5%	31	6	0.1%	40
MAINE	58	0.3%	36	55	0.4%	34	3	0.1%	45
MONTANA	58	0.3%	37	40	0.3%	36	18	0.3%	33
SOUTH DAKOTA	45	0.2%	38	38	0.3%	39	7	0.1%	38
NEW HAMPSHIRE	42	0.2%	39	38	0.3%	38	4	0.1%	42
IOWA	37	0.2%	40	34	0.3%	40	3	0.1%	44
WYOMING	34	0.2%	41	27	0.2%	41	7	0.1%	39
NEW JERSEY	32	0.2%	42	16	0.1%	45	16	0.3%	34
NEBRASKA	26	0.1%	43	20	0.1%	44	6	0.1%	41
NORTH DAKOTA	26	0.1%	44	22	0.2%	42	4	0.1%	43
MASSACHUSETTS	25	0.1%	45	10	0.1%	48	15	0.3%	36
VERMONT	22	0.1%	46	21	0.2%	43	1	0.0%	48
ALASKA	12	0.1%	47	11	0.1%	46	1	0.0%	46
CONNECTICUT	10	0.1%	48	10	0.1%	47	0	0.0%	49
RHODE ISLAND	5	0.0%	49	4	0.0%	49	1	0.0%	47
	19,055	100.0%		13,419	100.0%		5,636	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

4/25/84
A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1984

Manufacturers shipped 22,199 mobile/manufactured homes to retail sales locations and permanent sites during February 1984. This was a 13% increase from the 19,721 homes shipped in February 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411			JAN-MAR	63,203		
APRIL	25,128			JAN-APR	88,331		
MAY	26,780			JAN-MAY	115,111		
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580			JAN-MAR	63,084		
APRIL	25,166			JAN-APR	88,250		
MAY	26,951			JAN-MAY	115,201		
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%		MARCH	730	
APRIL	2.8%		APRIL	692	
MAY	1.9%		MAY	521	
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	738	902	+22%	1,330	1,610	+21%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	738	902	+22%	1,330	1,610	+21%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,931	2,065	+7%	3,287	3,508	+7%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,563	1,555	-1%	2,682	2,737	+2%
MICHIGAN *	*	*	---	*	*	---
OHIO	164	252	+54%	253	365	+44%
WISCONSIN	204	258	+26%	352	406	+15%
WEST NORTH CENTRAL	998	1,082	+8%	2,018	1,831	-9%
IOWA *	*	*	---	*	*	---
KANSAS	490	460	-6%	1,056	767	-27%
MINNESOTA	152	221	+45%	253	349	+38%
MISSOURI	94	105	+12%	199	170	-15%
NEBRASKA	262	296	+13%	510	545	+7%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,577	8,104	+23%	13,202	16,320	+24%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,953	1,980	+1%	3,934	4,191	+7%
GEORGIA	2,860	3,622	+27%	5,660	7,150	+26%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,484	2,080	+40%	3,062	4,172	+36%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	280	422	+51%	546	807	+48%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,660	6,852	+3%	12,729	12,973	+2%
ALABAMA	1,590	1,677	+5%	2,928	2,970	+1%
ARKANSAS	277	191	-31%	507	382	-25%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	250	242	-3%	455	465	+2%
MISSISSIPPI	574	689	+20%	1,097	1,220	+11%
OKLAHOMA	82	48	-41%	142	107	-25%
TENNESSEE	616	814	+32%	1,149	1,537	+34%
TEXAS	3,271	3,191	-2%	6,451	6,292	-2%

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
MOUNTAIN	937	1,014	+8%	1,848	1,914	+4%
ARIZONA	552	566	+3%	1,095	1,091	+0%
COLORADO	125	98	-22%	254	171	-33%
IDAHO	260	350	+35%	499	652	+31%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,475	1,739	+18%	2,774	3,304	+19%
CALIFORNIA	896	1,165	+30%	1,703	2,246	+32%
OREGON	482	500	+4%	896	922	+3%
WASHINGTON	97	74	-24%	175	136	-22%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	367	400	+9%	604	679	+12%
TOTAL PRODUCTION	19,683	22,158	+13%	37,792	42,139	+12%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	834	993	+19%	1,382	1,750	+27%
CONNECTICUT	16	16	+0%	25	26	+4%
MAINE	50	65	+30%	69	123	+78%
MASSACHUSETTS	23	40	+74%	46	65	+41%
NEW HAMPSHIRE	49	45	-8%	87	87	+0%
NEW JERSEY	45	43	-4%	86	75	-13%
NEW YORK	261	327	+25%	390	572	+47%
PENNSYLVANIA	367	415	+13%	643	733	+14%
RHODE ISLAND	3	7	NM	8	12	+50%
VERMONT	20	35	+75%	28	57	NM

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,271	1,482	+17%	2,082	2,527	+21%
ILLINOIS	262	248	-5%	403	457	+13%
INDIANA	267	291	+9%	415	504	+21%
MICHIGAN	257	374	+46%	429	610	+42%
OHIO	317	355	+12%	565	621	+10%
WISCONSIN	168	214	+27%	270	335	+24%
WEST NORTH CENTRAL	753	949	+26%	1,422	1,510	+6%
IOWA	56	62	+11%	112	99	-12%
KANSAS	218	201	-8%	383	343	-10%
MINNESOTA	84	155	+85%	151	228	+51%
MISSOURI	250	358	+43%	532	570	+7%
NEBRASKA	49	67	+37%	92	93	+1%
NORTH DAKOTA	50	47	-6%	75	73	-3%
SOUTH DAKOTA	46	59	+28%	77	104	+35%
SOUTH ATLANTIC	6,124	7,863	+28%	12,152	15,823	+30%
DELAWARE	146	181	+24%	240	334	+39%
FLORIDA	2,480	2,526	+2%	4,943	5,388	+9%
GEORGIA	1,003	1,399	+39%	1,932	2,604	+35%
MARYLAND	72	101	+40%	149	199	+34%
NORTH CAROLINA	1,194	1,853	+55%	2,421	3,720	+54%
SOUTH CAROLINA	746	1,081	+45%	1,545	2,247	+45%
VIRGINIA	300	462	+54%	623	925	+48%
WEST VIRGINIA	183	260	+42%	299	406	+36%
SOUTH CENTRAL	6,853	6,802	-1%	13,256	12,703	-4%
ALABAMA	629	762	+21%	1,105	1,388	+26%
ARKANSAS	367	478	+30%	641	770	+20%
KENTUCKY	310	373	+20%	529	633	+20%
LOUISIANA	942	949	+1%	1,787	1,792	+0%
MISSISSIPPI	321	457	+42%	663	825	+24%
OKLAHOMA	660	545	-17%	1,262	1,023	-19%
TENNESSEE	318	417	+31%	605	736	+22%
TEXAS	3,306	2,821	-15%	6,664	5,536	-17%
MOUNTAIN	1,582	1,621	+2%	3,025	3,094	+2%
ARIZONA	590	650	+10%	1,170	1,262	+8%
COLORADO	154	123	-20%	289	221	-24%
IDAHO	97	108	+11%	173	183	+6%
MONTANA	78	106	+36%	125	164	+31%
NEVADA	135	163	+21%	265	326	+23%
NEW MEXICO	341	352	+3%	689	697	+1%
UTAH	117	63	-46%	279	151	-24%
WYOMING	70	56	-20%	115	90	-22%
PACIFIC	1,264	1,541	+22%	2,407	2,887	+20%
CALIFORNIA	693	926	+34%	1,335	1,757	+32%
OREGON	130	196	+51%	269	370	+38%
WASHINGTON	441	419	-5%	803	760	-5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
ALASKA	9	22	NM	19	34	+79%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	937	926		1,548	1,661	
GOVT. EXPORT	94	0		211	0	
TOTAL SHIPMENTS	19,721	22,199	+13%	37,504	41,989	+12%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	1,498	252	1,750	1,364	246	1,610
	86%	14%	100%	85%	15%	100%
CONNECTICUT	22	4	26	0	0	0
MAINE *	119	4	123	*	*	*
MASSACHUSETTS	40	25	65	0	0	0
NEW HAMPSHIRE *	81	6	87	*	*	*
NEW JERSEY	39	36	75	0	0	0
NEW YORK *	483	89	572	*	*	*
PENNSYLVANIA	650	83	733	1,364	246	1,610
RHODE ISLAND	10	2	12	0	0	0
VERMONT *	54	3	57	*	*	*
EAST NORTH CENTRAL	2,056	471	2,527	2,870	638	3,508
	81%	19%	100%	82%	18%	100%
ILLINOIS *	364	93	457	*	*	*
INDIANA	406	98	504	2,181	556	2,737
MICHIGAN *	470	140	610	*	*	*
OHIO	513	108	621	320	45	365
WISCONSIN	303	32	335	369	37	406

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,247	263	1,510	1,498	333	1,831
	83%	17%	100%	82%	18%	100%
IOWA *	89	10	99	*	*	*
KANSAS	249	94	343	646	121	767
MINNESOTA	203	25	228	300	49	349
MISSOURI	480	90	570	105	65	170
NEBRASKA	74	19	93	447	98	545
NORTH DAKOTA	66	7	73	0	0	0
SOUTH DAKOTA *	86	18	104	*	*	*
SOUTH ATLANTIC	10,212	5,611	15,823	10,436	5,884	16,320
	65%	35%	100%	64%	36%	100%
DELAWARE	282	52	334	0	0	0
FLORIDA	2,489	2,899	5,388	1,699	2,492	4,191
GEORGIA	1,633	971	2,604	4,649	2,501	7,150
MARYLAND *	164	35	199	*	*	*
NORTH CAROLINA	2,939	781	3,720	3,308	864	4,172
SOUTH CAROLINA *	1,590	657	2,247	*	*	*
VIRGINIA	787	138	925	780	27	807
WEST VIRGINIA	328	78	406	0	0	0
SOUTH CENTRAL	10,856	1,847	12,703	11,272	1,701	12,973
	85%	15%	100%	87%	13%	100%
ALABAMA	1,150	238	1,388	2,678	292	2,970
ARKANSAS	644	126	770	336	46	382
KENTUCKY *	515	118	633	*	*	*
LOUISIANA	1,666	126	1,792	425	40	465
MISSISSIPPI	741	84	825	1,202	18	1,220
OKLAHOMA	873	150	1,023	99	8	107
TENNESSEE	607	129	736	1,277	260	1,537
TEXAS	4,660	876	5,536	5,255	1,037	6,292
MOUNTAIN	1,834	1,260	3,094	1,042	872	1,914
	59%	41%	100%	54%	46%	100%
ARIZONA	626	636	1,262	574	517	1,091
COLORADO	154	67	221	94	77	171
IDAHO	88	95	183	374	278	652
MONTANA *	109	55	164	*	*	*
NEVADA	128	198	326	0	0	0
NEW MEXICO	575	122	697	0	0	0
UTAH *	93	58	151	*	*	*
WYOMING *	61	29	90	*	*	*
PACIFIC	822	2,065	2,887	[illegible]48	2,356	3,304
	28%	72%	100%	[illegible]9%	71%	100%
CALIFORNIA	406	1,351	1,757	[illegible]9	1,667	2,246
OREGON	120	250	370	[illegible]3	589	922
WASHINGTON	296	464	760	36	100	136

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	20	14	34	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	28,545 71%	11,783 29%	40,328 100%	29,430 71%	12,030 29%	41,460 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	1,336	325	1,661			
OTHER (CANADA)				0	0	0
STATES WITH*				496	183	679
TOTAL	29,881 71%	12,108 29%	41,989 100%	29,926 71%	12,213 29%	42,139 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

RANKED FROM HIGHEST TO LOWEST
FEBRUARY 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	2,821	13.3%	1	2,387	15.8%	1	434	7.1%	4
FLORIDA	2,526	11.9%	2	1,159	7.7%	3	1,367	22.2%	1
NORTH CAROLINA	1,853	8.7%	3	1,465	9.7%	2	388	6.3%	5
GEORGIA	1,399	6.6%	4	875	5.8%	5	524	8.5%	3
SOUTH CAROLINA	1,081	5.1%	5	765	5.1%	6	316	5.1%	6
LOUISIANA	949	4.5%	6	882	5.8%	4	67	1.1%	19
CALIFORNIA	926	4.4%	7	198	1.3%	24	728	11.8%	2
ALABAMA	762	3.6%	8	635	4.2%	7	127	2.1%	10
ARIZONA	650	3.1%	9	339	2.2%	13	311	5.1%	7
OKLAHOMA	545	2.6%	10	453	3.0%	8	92	1.5%	12
ARKANSAS	478	2.2%	11	407	2.7%	10	71	1.2%	17
VIRGINIA	462	2.2%	12	390	2.6%	11	72	1.2%	16
MISSISSIPPI	457	2.1%	13	414	2.7%	9	43	0.7%	29
WASHINGTON	419	2.0%	14	164	1.1%	26	255	4.1%	8
TENNESSEE	417	2.0%	15	339	2.2%	14	78	1.3%	14
PENNSYLVANIA	415	2.0%	16	364	2.4%	12	51	0.8%	26
MICHIGAN	374	1.8%	17	284	1.9%	18	90	1.5%	13
KENTUCKY	373	1.8%	18	306	2.0%	15	67	1.1%	18
MISSOURI	358	1.7%	19	299	2.0%	16	59	1.0%	23
OHIO	355	1.7%	20	292	1.9%	17	63	1.0%	21
NEW MEXICO	352	1.7%	21	276	1.8%	19	76	1.2%	15
NEW YORK	327	1.5%	22	263	1.7%	20	64	1.0%	20
INDIANA	291	1.4%	23	234	1.5%	21	57	0.9%	24
WEST VIRGINIA	260	1.2%	24	214	1.4%	22	46	0.7%	27
ILLINOIS	248	1.2%	25	204	1.3%	23	44	0.7%	28
WISCONSIN	214	1.0%	26	192	1.3%	25	22	0.4%	34
KANSAS	201	0.9%	27	144	1.0%	28	57	0.9%	25
OREGON	196	0.9%	28	55	0.4%	36	141	2.3%	9
DELAWARE	181	0.9%	29	156	1.0%	27	25	0.4%	32
NEVADA	163	0.8%	30	61	0.4%	34	102	1.7%	11
MINNESOTA	155	0.7%	31	136	0.9%	29	19	0.3%	38
COLORADO	123	0.6%	32	81	0.5%	30	42	0.7%	30
IDAHO	108	0.5%	33	49	0.3%	38	59	1.0%	22
MONTANA	106	0.5%	34	69	0.5%	32	37	0.6%	31
MARYLAND	101	0.5%	35	81	0.5%	31	20	0.3%	36
NEBRASKA	67	0.3%	36	54	0.4%	37	13	0.2%	40
MAINE	65	0.3%	37	64	0.4%	33	1	0.0%	48
UTAH	63	0.3%	38	39	0.3%	42	24	0.4%	33
IOWA	62	0.3%	39	55	0.4%	35	7	0.1%	43
SOUTH DAKOTA	59	0.3%	40	48	0.3%	39	11	0.2%	41
WYOMING	56	0.3%	41	34	0.2%	43	22	0.4%	35
NORTH DAKOTA	47	0.2%	42	44	0.3%	40	3	0.0%	45
NEW HAMPSHIRE	45	0.2%	43	43	0.3%	41	2	0.0%	46
NEW JERSEY	43	0.2%	44	23	0.2%	46	20	0.3%	37
MASSACHUSETTS	40	0.2%	45	30	0.2%	45	10	0.2%	42
VERMONT	35	0.2%	46	33	0.2%	44	2	0.0%	47
ALASKA	22	0.1%	47	9	0.1%	48	13	0.2%	39
CONNECTICUT	16	0.1%	48	12	0.1%	47	4	0.1%	44
RHODE ISLAND	7	0.0%	49	6	0.0%	49	1	0.0%	49
	21,273	100.0%		15,126	100.0%		6,147	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

5/21/84

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March, 1984

Manufacturers shipped 25,585 mobile/manufactured homes to retail sales locations and permanent sites during March 1984. This was essentially unchanged from the 25,580 homes shipped in March 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For futher information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128			JAN-APR	88,331		
MAY	26,780			JAN-MAY	115,111		
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166			JAN-APR	88,250		
MAY	26,951			JAN-MAY	115,201		
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%		APRIL	692	
MAY	1.9%		MAY	521	
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	1,067	1,187	+11%	2,397	2,797	+17%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,067	1,187	+11%	2,397	2,797	+17%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,886	2,826	-2%	6,173	6,334	+3%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,283	2,144	-6%	4,965	4,881	-2%
MICHIGAN *	*	*	---	*	*	---
OHIO	240	352	+47%	493	717	+45%
WISCONSIN	363	330	-9%	715	736	+3%
WEST NORTH CENTRAL	1,404	1,151	-18%	3,422	2,982	-13%
IOWA *	*	*	---	*	*	---
KANSAS	717	485	-32%	1,773	1,252	-29%
MINNESOTA	205	239	+17%	458	588	+28%
MISSOURI	132	119	-10%	331	289	-13%
NEBRASKA	350	308	-12%	860	853	-1%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,099	8,803	+9%	21,301	25,123	+18%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,184	1,888	-14%	6,118	6,079	-1%
GEORGIA	3,506	4,038	+15%	9,166	11,188	+22%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,964	2,387	+22%	5,026	6,559	+31%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	445	490	+10%	991	1,297	+31%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,400	7,773	-7%	21,129	20,746	-2%
ALABAMA	2,101	1,922	-9%	5,029	4,892	-3%
ARKANSAS	329	288	-12%	836	670	-20%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	333	271	-19%	788	736	-7%
MISSISSIPPI	714	815	+14%	1,811	2,035	+12%
OKLAHOMA	113	0	NM	255	107	-58%
TENNESSEE	801	1,014	+27%	1,950	2,551	+31%
TEXAS	4,009	3,463	-14%	10,460	9,755	-7%

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
MOUNTAIN	1,192	1,132	-5%	3,040	3,046	+0%
ARIZONA	660	603	-9%	1,755	1,694	-3%
COLORADO	163	96	-41%	417	267	-36%
IDAHO	369	433	+17%	868	1,085	+25%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,868	2,043	+9%	4,642	5,347	+15%
CALIFORNIA	1,083	1,306	+21%	2,786	3,552	+27%
OREGON	648	613	-5%	1,544	1,535	-1%
WASHINGTON	137	124	-9%	312	260	-17%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	495	587	+19%	1,099	1,266	+15%
TOTAL PRODUCTION	25,411	25,502	+0%	63,203	67,641	+7%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	1,265	1,478	+17%	2,647	3,228	+22%
CONNECTICUT	29	35	+21%	54	61	+13%
MAINE	121	100	-17%	190	223	+17%
MASSACHUSETTS	37	54	+46%	83	119	+43%
NEW HAMPSHIRE	54	83	+54%	141	170	+21%
NEW JERSEY	34	58	+71%	120	133	+11%
NEW YORK	398	500	+26%	788	1,072	+36%
PENNSYLVANIA	539	573	+6%	1,182	1,306	+10%
RHODE ISLAND	9	7	-22%	17	19	+12%
VERMONT	44	68	+55%	72	125	+74%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,972	1,995	+1%	4,054	4,522	+12%
ILLINOIS	383	260	-32%	786	717	-9%
INDIANA	464	474	+2%	879	978	+11%
MICHIGAN	398	466	+17%	827	1,076	+30%
OHIO	421	503	+19%	986	1,124	+14%
WISCONSIN	306	292	-5%	576	627	+9%
WEST NORTH CENTRAL	1,138	1,052	-8%	2,560	2,562	+0%
IOWA	112	81	-28%	224	180	-20%
KANSAS	289	228	-21%	672	571	-15%
MINNESOTA	95	150	+58%	246	378	+54%
MISSOURI	422	390	-8%	954	960	+1%
NEBRASKA	85	65	-24%	177	158	-11%
NORTH DAKOTA	65	58	-11%	140	131	-6%
SOUTH DAKOTA	70	80	+14%	147	184	+25%
SOUTH ATLANTIC	7,650	8,659	+13%	19,802	24,482	+24%
DELAWARE	222	223	+0%	462	557	+21%
FLORIDA	2,738	2,490	-9%	7,681	7,878	+3%
GEORGIA	1,365	1,570	+15%	3,297	4,174	+27%
MARYLAND	74	116	+57%	223	315	+41%
NORTH CAROLINA	1,528	2,126	+39%	3,949	5,846	+48%
SOUTH CAROLINA	962	1,224	+27%	2,507	3,471	+38%
VIRGINIA	494	608	+23%	1,117	1,533	+37%
WEST VIRGINIA	267	302	+13%	566	708	+25%
SOUTH CENTRAL	8,854	7,832	-12%	22,110	20,535	-7%
ALABAMA	760	910	+20%	1,865	2,298	+23%
ARKANSAS	425	583	+37%	1,066	1,353	+27%
KENTUCKY	473	465	-2%	1,002	1,098	+10%
LOUISIANA	1,139	918	-19%	2,926	2,710	-7%
MISSISSIPPI	523	507	-3%	1,186	1,332	+12%
OKLAHOMA	968	629	-35%	2,230	1,652	-26%
TENNESSEE	524	635	+21%	1,129	1,371	+21%
TEXAS	4,042	3,185	-21%	10,706	8,721	-19%
MOUNTAIN	1,958	1,801	-8%	4,983	4,895	-2%
ARIZONA	654	709	+8%	1,824	1,971	+8%
COLORADO	191	141	-26%	480	362	-25%
IDAHO	140	154	+10%	313	337	+8%
MONTANA	132	129	-2%	257	293	+14%
NEVADA	195	157	-19%	460	483	+5%
NEW MEXICO	442	357	-19%	1,131	1,054	-7%
UTAH	125	96	-23%	324	247	-24%
WYOMING	79	58	-27%	194	148	-24%
PACIFIC	1,601	1,846	+15%	4,008	4,733	+18%
CALIFORNIA	842	1,070	+27%	2,177	2,827	+30%
OREGON	209	224	+7%	478	594	+24%
WASHINGTON	550	552	+0%	1,353	1,312	-3%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
ALASKA	54	37	-31%	73	71	-3%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	899	885		2,447	2,546	
GOVT. EXPORT	189	0		400	0	
TOTAL SHIPMENTS	25,580	25,585	+0%	63,084	67,574	+7%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	2,765	463	3,228	2,358	439	2,797
	86%	14%	100%	84%	16%	100%
CONNECTICUT	46	15	61	0	0	0
MAINE *	213	10	223	*	*	*
MASSACHUSETTS	76	43	119	0	0	0
NEW HAMPSHIRE *	147	23	170	*	*	*
NEW JERSEY	68	65	133	0	0	0
NEW YORK *	923	149	1,072	*	*	*
PENNSYLVANIA	1,156	150	1,306	2,358	439	2,797
RHODE ISLAND	16	3	19	0	0	0
VERMONT *	120	5	125	*	*	*
EAST NORTH CENTRAL	3,670	852	4,522	5,219	1,115	6,334
	81%	19%	100%	82%	18%	100%
ILLINOIS *	566	151	717	*	*	*
INDIANA	785	193	978	3,901	980	4,881
MICHIGAN *	831	245	1,076	*	*	*
OHIO	910	214	1,124	630	87	717
WISCONSIN	578	49	627	688	48	736

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	2,088	474	2,562	2,365	617	2,982
	81%	19%	100%	79%	21%	100%
IOWA *	160	20	180	*	*	*
KANSAS	419	152	571	1,035	217	1,252
MINNESOTA	326	52	378	486	102	588
MISSOURI	809	151	960	181	108	289
NEBRASKA	121	37	158	663	190	853
NORTH DAKOTA	105	26	131	0	0	0
SOUTH DAKOTA *	148	36	184	*	*	*
SOUTH ATLANTIC	15,984	8,498	24,482	16,149	8,974	25,123
	65%	35%	100%	64%	36%	100%
DELAWARE	473	84	557	0	0	0
FLORIDA	3,690	4,188	7,878	2,503	3,576	6,079
GEORGIA	2,609	1,565	4,174	7,231	3,957	11,188
MARYLAND *	259	56	315	*	*	*
NORTH CAROLINA	4,593	1,253	5,846	5,149	1,410	6,559
SOUTH CAROLINA *	2,483	988	3,471	*	*	*
VIRGINIA	1,302	231	1,533	1,266	31	1,297
WEST VIRGINIA	575	133	708	0	0	0
SOUTH CENTRAL	17,520	3,015	20,535	18,029	2,717	20,746
	85%	15%	100%	87%	13%	100%
ALABAMA	1,876	422	2,298	4,410	482	4,892
ARKANSAS	1,157	196	1,353	585	85	670
KENTUCKY *	896	202	1,098	*	*	*
LOUISIANA	2,542	168	2,710	682	54	736
MISSISSIPPI	1,196	136	1,332	2,010	25	2,035
OKLAHOMA	1,408	244	1,652	99	8	107
TENNESSEE	1,106	265	1,371	2,089	462	2,551
TEXAS	7,339	1,382	8,721	8,154	1,601	9,755
MOUNTAIN	2,910	1,985	4,895	1,682	1,364	3,046
	59%	41%	100%	55%	45%	100%
ARIZONA	1,026	945	1,971	932	762	1,694
COLORADO	235	127	362	137	130	267
IDAHO	168	169	337	613	472	1,085
MONTANA *	194	99	293	*	*	*
NEVADA	199	284	483	0	0	0
NEW MEXICO	834	220	1,054	0	0	0
UTAH *	158	89	247	*	*	*
WYOMING *	96	52	148	*	*	*
PACIFIC	1,324	3,409	4,733	1,524	3,823	5,347
	28%	72%	100%	29%	71%	100%
CALIFORNIA	651	2,176	2,827	911	2,641	3,552
OREGON	191	403	594	539	996	1,535
WASHINGTON	482	830	1,312	74	186	260

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	41	30	71	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	46,302 71%	18,726 29%	65,028 100%	47,326 71%	19,049 29%	66,375 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	1,986	560	2,546			
OTHER (CANADA)				0	0	0
STATES WITH*				940	326	1,266
TOTAL	48,288 71%	19,286 29%	67,574 100%	48,266 71%	19,375 29%	67,641 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MARCH 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,185	12.9%	1	2,679	15.1%	1	506	7.3%	4
FLORIDA	2,490	10.1%	2	1,201	6.8%	3	1,289	18.6%	1
NORTH CAROLINA	2,126	8.6%	3	1,654	9.3%	2	472	6.8%	5
GEORGIA	1,570	6.4%	4	976	5.5%	4	594	8.6%	3
SOUTH CAROLINA	1,224	5.0%	5	893	5.0%	5	331	4.8%	7
CALIFORNIA	1,070	4.3%	6	245	1.4%	24	825	11.9%	2
LOUISIANA	918	3.7%	7	876	4.9%	6	42	0.6%	31
ALABAMA	910	3.7%	8	726	4.1%	7	184	2.7%	9
ARIZONA	709	2.9%	9	400	2.3%	15	309	4.5%	8
TENNESSEE	635	2.6%	10	499	2.8%	12	136	2.0%	11
OKLAHOMA	629	2.5%	11	535	3.0%	8	94	1.4%	16
VIRGINIA	608	2.5%	12	515	2.9%	9	93	1.3%	17
ARKANSAS	583	2.4%	13	513	2.9%	10	70	1.0%	21
PENNSYLVANIA	573	2.3%	14	506	2.8%	11	67	1.0%	22
WASHINGTON	552	2.2%	15	186	1.0%	27	366	5.3%	6
MISSISSIPPI	507	2.1%	16	455	2.6%	13	52	0.7%	29
OHIO	503	2.0%	17	397	2.2%	16	106	1.5%	12
NEW YORK	500	2.0%	18	440	2.5%	14	60	0.9%	25
INDIANA	474	1.9%	19	379	2.1%	18	95	1.4%	15
MICHIGAN	466	1.9%	20	361	2.0%	19	105	1.5%	13
KENTUCKY	465	1.9%	21	381	2.1%	17	84	1.2%	19
MISSOURI	390	1.6%	22	329	1.9%	20	61	0.9%	23
NEW MEXICO	357	1.4%	23	259	1.5%	22	98	1.4%	14
WEST VIRGINIA	302	1.2%	24	247	1.4%	23	55	0.8%	28
WISCONSIN	292	1.2%	25	275	1.5%	21	17	0.2%	43
ILLINOIS	260	1.1%	26	202	1.1%	25	58	0.8%	26
KANSAS	228	0.9%	27	170	1.0%	28	58	0.8%	27
OREGON	224	0.9%	28	71	0.4%	37	153	2.2%	10
DELAWARE	223	0.9%	29	191	1.1%	26	32	0.5%	32
NEVADA	157	0.6%	30	71	0.4%	36	86	1.2%	18
IDAHO	154	0.6%	31	80	0.5%	34	74	1.1%	20
MINNESOTA	150	0.6%	32	123	0.7%	29	27	0.4%	35
COLORADO	141	0.6%	33	81	0.5%	33	60	0.9%	24
MONTANA	129	0.5%	34	85	0.5%	32	44	0.6%	30
MARYLAND	116	0.5%	35	95	0.5%	30	21	0.3%	37
MAINE	100	0.4%	36	94	0.5%	31	6	0.1%	47
UTAH	96	0.4%	37	65	0.4%	40	31	0.4%	33
NEW HAMPSHIRE	83	0.3%	38	66	0.4%	38	17	0.2%	42
IOWA	81	0.3%	39	71	0.4%	35	10	0.1%	46
SOUTH DAKOTA	80	0.3%	40	62	0.3%	41	18	0.3%	41
VERMONT	68	0.3%	41	66	0.4%	39	2	0.0%	48
NEBRASKA	65	0.3%	42	47	0.3%	42	18	0.3%	40
NEW JERSEY	58	0.2%	43	29	0.2%	46	29	0.4%	34
NORTH DAKOTA	58	0.2%	44	39	0.2%	43	19	0.3%	38
WYOMING	58	0.2%	45	35	0.2%	45	23	0.3%	36
MASSACHUSETTS	54	0.2%	46	36	0.2%	44	18	0.3%	39
ALASKA	37	0.1%	47	21	0.1%	48	16	0.2%	44
CONNECTICUT	35	0.1%	48	24	0.1%	47	11	0.2%	45
RHODE ISLAND	7	0.0%	49	6	0.0%	49	1	0.0%	49
	24,700	100.0%		17,757	100.0%		6,943	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

6/15/84
A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April, 1984

Manufactures shipped 26,595 mobile/manufactered homes to retail sales locations and permanent sites during April, 1984. Tnis was up 6% from the 25,166 homes shipped in April, 1983.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780			JAN-MAY	115,111		
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,595	+6%	JAN-APR	88,250	94,169	+7%
MAY	26,951			JAN-MAY	115,201		
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%		MAY	521	
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	1,135	1,357	+20%	3,532	4,154	+18%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,135	1,357	+20%	3,532	4,154	+18%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,036	2,937	-3%	9,209	9,271	+1%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,396	2,223	-7%	7,361	7,104	-3%
MICHIGAN *	*	*	---	*	*	---
OHIO	290	376	+30%	783	1,093	+40%
WISCONSIN	350	338	-3%	1,065	1,074	+1%
WEST NORTH CENTRAL	1,365	1,230	-10%	4,787	4,212	-12%
IOWA *	*	*	---	*	*	---
KANSAS	666	483	-27%	2,439	1,735	-29%
MINNESOTA	235	267	+14%	693	855	+23%
MISSOURI	133	140	+5%	464	429	-8%
NEBRASKA	331	340	+3%	1,191	1,193	+0%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	7,817	8,523	+9%	29,118	33,646	+16%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,922	1,700	-12%	8,040	7,779	-3%
GEORGIA	3,577	3,990	+12%	12,743	15,178	+19%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,839	2,369	+29%	6,865	8,928	+30%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	479	464	-3%	1,470	1,761	+20%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,320	8,254	-1%	29,449	29,000	-2%
ALABAMA	2,319	2,209	-5%	7,348	7,101	-3%
ARKANSAS	305	243	-20%	1,141	913	-20%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	312	310	-1%	1,100	1,046	-5%
MISSISSIPPI	673	877	+30%	2,484	2,912	+17%
OKLAHOMA	106	120	+13%	361	227	-37%
TENNESSEE	906	1,011	+12%	2,856	3,562	+25%
TEXAS	3,699	3,484	-6%	14,159	13,239	-6%

MOBILE/MANUFACTURED HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
MOUNTAIN	1,117	1,055	-6%	4,157	4,101	-1%
ARIZONA	590	516	-13%	2,345	2,210	-6%
COLORADO	134	94	-30%	551	361	-34%
IDAHO	393	445	+13%	1,261	1,530	+21%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,819	1,952	+7%	6,461	7,299	+13%
CALIFORNIA	1,090	1,178	+8%	3,876	4,730	+22%
OREGON	589	660	+12%	2,133	2,195	+3%
WASHINGTON	140	114	-19%	452	374	-17%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	519	485	-7%	1,618	1,751	+8%
TOTAL PRODUCTION	25,128	25,793	+3%	88,331	93,434	+6%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	1,499	1,738	+16%	4,146	4,966	+20%
CONNECTICUT	24	32	+33%	78	93	+19%
MAINE	97	129	+33%	267	352	+23%
MASSACHUSETTS	46	54	+17%	129	173	+34%
NEW HAMPSHIRE	63	124	+97%	204	294	+44%
NEW JERSEY	52	57	+10%	172	190	+10%
NEW YORK	526	661	+26%	1,314	1,733	+32%
PENNSYLVANIA	615	604	-2%	1,797	1,910	+6%
RHODE ISLAND	12	12	+0%	29	31	+7%
VERMONT	64	65	+2%	136	190	+40%

MOBILE/MANUFACTURED HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,026	2,092	+3%	6,080	6,614	+9%
ILLINOIS	361	311	-14%	1,147	1,028	-10%
INDIANA	420	446	+6%	1,299	1,424	+10%
MICHIGAN	426	565	+33%	1,253	1,641	+31%
OHIO	497	513	+3%	1,483	1,637	+10%
WISCONSIN	322	257	-20%	898	884	-2%
WEST NORTH CENTRAL	1,247	1,203	-4%	3,807	3,765	-1%
IOWA	91	91	+0%	315	271	-14%
KANSAS	312	240	-23%	984	811	-18%
MINNESOTA	146	208	+42%	392	586	+49%
MISSOURI	450	479	+6%	1,404	1,439	+2%
NEBRASKA	109	68	-38%	286	226	-21%
NORTH DAKOTA	65	56	-14%	205	187	-9%
SOUTH DAKOTA	74	61	-18%	221	245	+11%
SOUTH ATLANTIC	7,569	8,495	+12%	27,371	32,977	+20%
DELAWARE	215	204	-5%	677	761	+12%
FLORIDA	2,387	2,312	-3%	10,068	10,190	+1%
GEORGIA	1,431	1,506	+5%	4,728	5,680	+20%
MARYLAND	102	105	+3%	325	420	+29%
NORTH CAROLINA	1,566	2,160	+38%	5,515	8,006	+45%
SOUTH CAROLINA	953	1,243	+30%	3,460	4,714	+36%
VIRGINIA	584	633	+8%	1,701	2,166	+27%
WEST VIRGINIA	331	332	+0%	897	1,040	+16%
SOUTH CENTRAL	8,631	8,256	-4%	30,741	28,791	-6%
ALABAMA	842	937	+11%	2,707	3,235	+20%
ARKANSAS	441	647	+47%	1,507	2,000	+33%
KENTUCKY	496	438	-12%	1,498	1,536	+3%
LOUISIANA	1,164	1,126	-3%	4,090	3,836	-6%
MISSISSIPPI	607	650	+7%	1,793	1,982	+11%
OKLAHOMA	863	543	-37%	3,093	2,195	-29%
TENNESSEE	564	596	+6%	1,693	1,967	+16%
TEXAS	3,654	3,319	-9%	14,360	12,040	-16%
MOUNTAIN	1,776	1,667	-6%	6,759	6,562	-3%
ARIZONA	608	576	-5%	2,432	2,547	+5%
COLORADO	173	126	-27%	653	488	-25%
IDAHO	149	193	+30%	462	530	+15%
MONTANA	159	113	-29%	416	406	-2%
NEVADA	150	141	-6%	610	624	+2%
NEW MEXICO	380	386	+2%	1,511	1,440	-5%
UTAH	94	94	+0%	418	341	-18%
WYOMING	63	38	-40%	257	186	-28%
PACIFIC	1,593	1,768	+11%	5,601	6,501	+16%
CALIFORNIA	893	959	+7%	3,070	3,786	+23%
OREGON	256	268	+5%	734	862	+17%
WASHINGTON	444	541	+22%	1,797	1,853	+3%

MOBILE/MANUFACTURED HOME SHIPMENTS -

	APRIL			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
ALASKA	37	20	-46%	110	91	-17%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	730	802		3,177	3,348	
GOVT. EXPORT	58	0		458	0	
TOTAL SHIPMENTS	25,166	26,595	+6%	88,250	94,169	+7%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	4,204	762	4,966	3,485	669	4,154
	85%	15%	100%	84%	16%	100%
CONNECTICUT	68	25	93	0	0	0
MAINE *	333	19	352	*	*	*
MASSACHUSETTS	112	61	173	0	0	0
NEW HAMPSHIRE *	248	46	294	*	*	*
NEW JERSEY	98	92	190	0	0	0
NEW YORK *	1,470	263	1,733	*	*	*
PENNSYLVANIA	1,665	245	1,910	3,485	669	4,154
RHODE ISLAND	27	4	31	0	0	0
VERMONT *	183	7	190	*	*	*
EAST NORTH CENTRAL	5,361	1,253	6,614	7,623	1,648	9,271
	81%	19%	100%	82%	18%	100%
ILLINOIS *	813	215	1,028	*	*	*
INDIANA	1,134	290	1,424	5,654	1,450	7,104
MICHIGAN *	1,265	376	1,641	*	*	*
OHIO	1,336	301	1,637	968	125	1,093
WISCONSIN	813	71	884	1,001	73	1,074

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	3,082	683	3,765	3,338	874	4,212
	82%	18%	100%	79%	21%	100%
IOWA *	232	39	271	*	*	*
KANSAS	602	209	811	1,441	294	1,735
MINNESOTA	511	75	586	699	156	855
MISSOURI	1,221	218	1,439	270	159	429
NEBRASKA	176	50	226	928	265	1,193
NORTH DAKOTA	143	44	187	0	0	0
SOUTH DAKOTA *	197	48	245	*	*	*
SOUTH ATLANTIC	21,509	11,468	32,977	21,566	12,080	33,646
	65%	35%	100%	64%	36%	100%
DELAWARE	647	114	761	0	0	0
FLORIDA	4,748	5,442	10,190	3,220	4,559	7,779
GEORGIA	3,515	2,165	5,680	9,629	5,549	15,178
MARYLAND *	343	77	420	*	*	*
NORTH CAROLINA	6,242	1,764	8,006	6,999	1,929	8,928
SOUTH CAROLINA *	3,361	1,353	4,714	*	*	*
VIRGINIA	1,815	351	2,166	1,718	43	1,761
WEST VIRGINIA	838	202	1,040	0	0	0
SOUTH CENTRAL	24,474	4,317	28,791	25,112	3,888	29,000
	85%	15%	100%	87%	13%	100%
ALABAMA	2,620	615	3,235	6,410	691	7,101
ARKANSAS	1,721	279	2,000	794	119	913
KENTUCKY *	1,255	281	1,536	*	*	*
LOUISIANA	3,599	237	3,836	966	80	1,046
MISSISSIPPI	1,782	200	1,982	2,879	33	2,912
OKLAHOMA	1,862	333	2,195	206	21	227
TENNESSEE	1,577	390	1,967	2,866	696	3,562
TEXAS	10,058	1,982	12,040	10,991	2,248	13,239
MOUNTAIN	3,858	2,704	6,562	2,231	1,870	4,101
	59%	41%	100%	54%	46%	100%
ARIZONA	1,328	1,219	2,547	1,218	992	2,210
COLORADO	304	184	488	172	189	361
IDAHO	259	271	530	841	689	1,530
MONTANA *	267	139	406	*	*	*
NEVADA	248	376	624	0	0	0
NEW MEXICO	1,130	310	1,440	0	0	0
UTAH *	207	134	341	*	*	*
WYOMING *	115	71	186	*	*	*
PACIFIC	1,821	4,680	6,501	2,073	5,226	7,299
	28%	72%	100%	28%	72%	100%
CALIFORNIA	877	2,909	3,786	1,208	3,522	4,730
OREGON	271	591	862	750	1,445	2,195
WASHINGTON	673	1,180	1,853	115	259	374

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	49	42	91	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	64,754 71%	26,067 29%	90,821 100%	65,428 71%	26,255 29%	91,683 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,569	779	3,348			
OTHER (CANADA)				0	0	0
STATES WITH*				1,290	461	1,751
TOTAL	67,323 71%	26,846 29%	94,169 100%	66,718 71%	26,716 29%	93,434 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
APRIL 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,319	12.9%	1	2,719	14.7%	1	600	8.2%	4
FLORIDA	2,312	9.0%	2	1,058	5.7%	3	1,254	17.1%	1
NORTH CAROLINA	2,160	8.4%	3	1,649	8.9%	2	511	7.0%	5
GEORGIA	1,506	5.8%	4	906	4.9%	5	600	8.2%	3
SOUTH CAROLINA	1,243	4.8%	5	878	4.8%	6	365	5.0%	6
LOUISIANA	1,126	4.4%	6	1,057	5.7%	4	69	0.9%	24
CALIFORNIA	959	3.7%	7	226	1.2%	25	733	10.0%	2
ALABAMA	937	3.6%	8	744	4.0%	7	193	2.6%	9
NEW YORK	661	2.6%	9	547	3.0%	10	114	1.6%	14
MISSISSIPPI	650	2.5%	10	586	3.2%	8	64	0.9%	28
ARKANSAS	647	2.5%	11	564	3.1%	9	83	1.1%	22
VIRGINIA	633	2.5%	12	513	2.8%	11	120	1.6%	13
PENNSYLVANIA	604	2.3%	13	509	2.8%	12	95	1.3%	17
TENNESSEE	596	2.3%	14	471	2.6%	13	125	1.7%	12
ARIZONA	576	2.2%	15	302	1.6%	20	274	3.7%	8
MICHIGAN	565	2.2%	16	434	2.4%	15	131	1.8%	11
OKLAHOMA	543	2.1%	17	454	2.5%	14	89	1.2%	20
WASHINGTON	541	2.1%	18	191	1.0%	26	350	4.8%	7
OHIO	513	2.0%	19	426	2.3%	16	87	1.2%	21
MISSOURI	479	1.9%	20	412	2.2%	17	67	0.9%	26
INDIANA	446	1.7%	21	349	1.9%	19	97	1.3%	16
KENTUCKY	438	1.7%	22	359	1.9%	18	79	1.1%	23
NEW MEXICO	386	1.5%	23	296	1.6%	21	90	1.2%	19
WEST VIRGINIA	332	1.3%	24	263	1.4%	22	69	0.9%	25
ILLINOIS	311	1.2%	25	247	1.3%	23	64	0.9%	27
OREGON	268	1.0%	26	80	0.4%	34	188	2.6%	10
WISCONSIN	257	1.0%	27	235	1.3%	24	22	0.3%	37
KANSAS	240	0.9%	28	183	1.0%	28	57	0.8%	30
MINNESOTA	208	0.8%	29	185	1.0%	27	23	0.3%	35
DELAWARE	204	0.8%	30	174	0.9%	29	30	0.4%	33
IDAHO	193	0.7%	31	91	0.5%	32	102	1.4%	15
NEVADA	141	0.5%	32	49	0.3%	40	92	1.3%	18
MAINE	129	0.5%	33	120	0.7%	30	9	0.1%	47
COLORADO	126	0.5%	34	69	0.4%	37	57	0.8%	29
NEW HAMPSHIRE	124	0.5%	35	101	0.5%	31	23	0.3%	36
MONTANA	113	0.4%	36	73	0.4%	35	40	0.5%	32
MARYLAND	105	0.4%	37	84	0.5%	33	21	0.3%	38
UTAH	94	0.4%	38	49	0.3%	42	45	0.6%	31
IOWA	91	0.4%	39	72	0.4%	36	19	0.3%	39
NEBRASKA	68	0.3%	40	55	0.3%	39	13	0.2%	43
VERMONT	65	0.3%	41	63	0.3%	38	2	0.0%	48
SOUTH DAKOTA	61	0.2%	42	49	0.3%	41	12	0.2%	45
NEW JERSEY	57	0.2%	43	30	0.2%	45	27	0.4%	34
NORTH DAKOTA	56	0.2%	44	38	0.2%	43	18	0.2%	42
MASSACHUSETTS	54	0.2%	45	36	0.2%	44	18	0.2%	41
WYOMING	38	0.1%	46	19	0.1%	47	19	0.3%	40
CONNECTICUT	32	0.1%	47	22	0.1%	46	10	0.1%	46
ALASKA	20	0.1%	48	8	0.0%	49	12	0.2%	44
RHODE ISLAND	12	0.0%	49	11	0.1%	48	1	0.0%	49
	25,793	100.0%		18,452	100.0%		7,341	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May, 1984

Manufactures shipped 28,943 mobile/manufactured homes to retail sales locations and permanent sites during May, 1984. This was up 7% from the 26,951 homes shipped in May, 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,303	1,544	+18%	4,835	5,698	+18%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,303	1,544	+18%	4,835	5,698	+18%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,334	3,365	+1%	12,543	12,636	+1%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,664	2,572	-3%	10,025	9,676	-3%
MICHIGAN *	*	*	---	*	*	---
OHIO	259	395	+53%	1,042	1,488	+43%
WISCONSIN	411	398	-3%	1,476	1,472	+0%
WEST NORTH CENTRAL	1,486	1,337	-10%	6,273	5,549	-12%
IOWA *	*	*	---	*	*	---
KANSAS	727	546	-25%	3,166	2,281	-28%
MINNESOTA	265	306	+15%	958	1,161	+21%
MISSOURI	149	171	+15%	613	600	-2%
NEBRASKA	345	314	-9%	1,536	1,507	-2%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,298	9,607	+16%	37,416	43,253	+16%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,887	1,879	+0%	9,927	9,658	-3%
GEORGIA	3,670	4,526	+23%	16,413	19,704	+20%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,252	2,676	+19%	9,117	11,604	+27%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	489	526	+8%	1,959	2,287	+17%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,717	9,169	+5%	38,136	38,169	+0%
ALABAMA	2,406	2,395	+0%	9,754	9,496	-3%
ARKANSAS	357	290	-19%	1,498	1,203	-20%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	332	348	+5%	1,432	1,394	-3%
MISSISSIPPI	654	960	+47%	3,138	3,872	+23%
OKLAHOMA	136	119	-12%	497	346	-30%
TENNESSEE	1,011	1,135	+12%	3,867	4,697	+21%
TEXAS	3,821	3,922	+3%	17,950	17,161	-4%

MOBILE/MANUFACTURED HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	1,136	1,228	+8%	5,293	5,329	+1%
ARIZONA	563	562	+0%	2,908	2,772	-5%
COLORADO	130	119	-8%	681	480	-30%
IDAHO	443	547	+23%	1,704	2,077	+22%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,909	2,048	+7%	8,370	9,347	+12%
CALIFORNIA	1,115	1,220	+9%	4,991	5,950	+19%
OREGON	633	678	+7%	2,766	2,873	+4%
WASHINGTON	161	150	-7%	613	524	-15%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	597	636	+7%	2,215	2,387	+8%
TOTAL PRODUCTION	26,780	28,934	+8%	115,111	122,368	+6%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,753	2,072	+18%	5,899	7,040	+19%
CONNECTICUT	24	41	+71%	102	134	+31%
MAINE	123	174	+41%	410	528	+29%
MASSACHUSETTS	94	86	-9%	223	259	+16%
NEW HAMPSHIRE	109	128	+17%	313	422	+35%
NEW JERSEY	49	77	+57%	221	267	+21%
NEW YORK	607	772	+27%	1,921	2,505	+30%
PENNSYLVANIA	665	699	+5%	2,462	2,609	+6%
RHODE ISLAND	21	12	-43%	50	43	-14%
VERMONT	61	83	+36%	197	273	+39%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	2,229	2,480	+11%	8,245	9,094	+10%
ILLINOIS	372	354	-5%	1,519	1,382	-9%
INDIANA	510	565	+11%	1,745	1,989	+14%
MICHIGAN	513	667	+30%	1,766	2,308	+31%
OHIO	508	577	+14%	1,991	2,214	+11%
WISCONSIN	326	317	-3%	1,224	1,201	-2%
WEST NORTH CENTRAL	1,396	1,409	+1%	5,203	5,174	-1%
IOWA	124	123	-1%	439	394	-10%
KANSAS	321	248	-23%	1,305	1,059	-19%
MINNESOTA	243	236	-3%	635	822	+29%
MISSOURI	470	581	+24%	1,874	2,020	+8%
NEBRASKA	86	77	-10%	372	303	-19%
NORTH DAKOTA	75	63	-16%	280	250	-11%
SOUTH DAKOTA	77	81	+5%	298	326	+9%
SOUTH ATLANTIC	8,093	9,370	+16%	35,454	42,347	+19%
DELAWARE	224	198	-12%	901	959	+6%
FLORIDA	2,304	2,533	+10%	12,372	12,723	+3%
GEORGIA	1,460	1,633	+12%	6,188	7,313	+18%
MARYLAND	101	119	+18%	426	539	+27%
NORTH CAROLINA	1,903	2,369	+24%	7,408	10,375	+40%
SOUTH CAROLINA	1,074	1,472	+37%	4,534	6,186	+36%
VIRGINIA	648	674	+4%	2,349	2,840	+21%
WEST VIRGINIA	379	372	-2%	1,276	1,412	+11%
SOUTH CENTRAL	9,110	9,225	+1%	39,231	38,016	-3%
ALABAMA	915	1,163	+27%	3,002	4,398	+47%
ARKANSAS	495	693	+40%	2,002	2,693	+35%
KENTUCKY	514	570	+11%	2,012	2,106	+5%
LOUISIANA	1,298	1,257	-3%	5,388	5,093	-5%
MISSISSIPPI	647	739	+14%	2,440	2,721	+12%
OKLAHOMA	879	584	-34%	3,972	2,779	-30%
TENNESSEE	586	660	+13%	2,279	2,627	+15%
TEXAS	3,776	3,559	-6%	18,136	15,599	-14%
MOUNTAIN	1,805	1,836	+2%	8,564	8,398	-2%
ARIZONA	555	607	+9%	2,987	3,154	+6%
COLORADO	199	193	-3%	852	681	-20%
IDAHO	164	233	+42%	626	763	+22%
MONTANA	153	137	-10%	569	543	-5%
NEVADA	147	122	-17%	757	746	-1%
NEW MEXICO	412	408	-1%	1,923	1,848	-4%
UTAH	113	94	-17%	531	435	-18%
WYOMING	62	42	-32%	319	228	-29%
PACIFIC	1,763	1,957	+11%	7,364	8,458	+15%
CALIFORNIA	964	1,057	+10%	4,034	4,843	+20%
OREGON	255	315	+24%	989	1,177	+19%
WASHINGTON	544	585	+8%	2,341	2,438	+4%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
ALASKA	34	40	+18%	144	131	-9%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	692	554		3,869	3,902	
GOVT. EXPORT	76	0		534	0	
TOTAL SHIPMENTS	26,951	28,943	+7%	115,201	122,558	+6%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	5,914	1,126	7,040	4,735	963	5,698
	84%	16%	100%	83%	17%	100%
CONNECTICUT	94	40	134	0	0	0
MAINE *	503	25	528	*	*	*
MASSACHUSETTS	171	88	259	0	0	0
NEW HAMPSHIRE *	362	60	422	*	*	*
NEW JERSEY	150	117	267	0	0	0
NEW YORK *	2,102	403	2,505	*	*	*
PENNSYLVANIA	2,232	377	2,609	4,735	963	5,698
RHODE ISLAND	38	5	43	0	0	0
VERMONT *	262	11	273	*	*	*
EAST NORTH CENTRAL	7,308	1,786	9,094	10,289	2,347	12,636
	80%	20%	100%	81%	19%	100%
ILLINOIS *	1,068	314	1,382	*	*	*
INDIANA	1,580	409	1,989	7,617	2,059	9,676
MICHIGAN *	1,772	536	2,308	*	*	*
OHIO	1,783	431	2,214	1,302	186	1,488
WISCONSIN	1,105	96	1,201	1,370	102	1,472

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	4,236	938	5,174	4,401	1,148	5,549
	82%	18%	100%	79%	21%	100%
IOWA *	339	55	394	*	*	*
KANSAS	798	261	1,059	1,912	369	2,281
MINNESOTA	711	111	822	951	210	1,161
MISSOURI	1,700	320	2,020	381	219	600
NEBRASKA	236	67	303	1,157	350	1,507
NORTH DAKOTA	193	57	250	0	0	0
SOUTH DAKOTA *	259	67	326	*	*	*
SOUTH ATLANTIC	27,562	14,785	42,347	27,640	15,613	43,253
	65%	35%	100%	64%	36%	100%
DELAWARE	796	163	959	0	0	0
FLORIDA	5,911	6,812	12,723	3,997	5,661	9,658
GEORGIA	4,472	2,841	7,313	12,357	7,347	19,704
MARYLAND *	445	94	539	*	*	*
NORTH CAROLINA	8,038	2,337	10,375	9,074	2,530	11,604
SOUTH CAROLINA *	4,390	1,796	6,186	*	*	*
VIRGINIA	2,379	461	2,840	2,212	75	2,287
WEST VIRGINIA	1,131	281	1,412	0	0	0
SOUTH CENTRAL	32,211	5,805	38,016	32,962	5,207	38,169
	85%	15%	100%	86%	14%	100%
ALABAMA	3,552	846	4,398	8,549	947	9,496
ARKANSAS	2,314	379	2,693	1,041	162	1,203
KENTUCKY *	1,708	398	2,106	*	*	*
LOUISIANA	4,778	315	5,093	1,294	100	1,394
MISSISSIPPI	2,438	283	2,721	3,825	47	3,872
OKLAHOMA	2,318	461	2,779	301	45	346
TENNESSEE	2,091	536	2,627	3,767	930	4,697
TEXAS	13,012	2,587	15,599	14,185	2,976	17,161
MOUNTAIN	4,885	3,513	8,398	2,869	2,460	5,329
	58%	42%	100%	54%	46%	100%
ARIZONA	1,659	1,495	3,154	1,544	1,228	2,772
COLORADO	418	263	681	230	250	480
IDAHO	353	410	763	1,095	982	2,077
MONTANA *	344	199	543	*	*	*
NEVADA	278	468	746	0	0	0
NEW MEXICO	1,430	418	1,848	0	0	0
UTAH *	266	169	435	*	*	*
WYOMING *	137	91	228	*	*	*
PACIFIC	2,366	6,092	8,458	2,618	6,729	9,347
	28%	72%	100%	28%	72%	100%
CALIFORNIA	1,124	3,719	4,843	1,494	4,456	5,950
OREGON	363	814	1,177	960	1,913	2,873
WASHINGTON	879	1,559	2,438	164	360	524

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	72	59	131	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	84,554 71%	34,102 29%	118,656 100%	85,514 71%	34,467 29%	119,981 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,965	937	3,902			
OTHER (CANADA)				0	0	0
STATES WITH*				1,760	627	2,387
TOTAL	87,519 71%	35,039 29%	122,558 100%	87,274 71%	35,094 29%	122,368 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MAY 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,559	12.5%	1	2,954	14.6%	1	605	7.4%	4
FLORIDA	2,533	8.9%	2	1,163	5.8%	4	1,370	16.7%	1
NORTH CAROLINA	2,369	8.3%	3	1,796	8.9%	2	573	7.0%	5
GEORGIA	1,633	5.8%	4	957	4.7%	6	676	8.3%	3
SOUTH CAROLINA	1,472	5.2%	5	1,029	5.1%	5	443	5.4%	6
LOUISIANA	1,257	4.4%	6	1,179	5.8%	3	78	1.0%	29
ALABAMA	1,163	4.1%	7	932	4.6%	7	231	2.8%	9
CALIFORNIA	1,057	3.7%	8	247	1.2%	25	810	9.9%	2
NEW YORK	772	2.7%	9	632	3.1%	9	140	1.7%	13
MISSISSIPPI	739	2.6%	10	656	3.2%	8	83	1.0%	26
PENNSYLVANIA	699	2.5%	11	567	2.8%	11	132	1.6%	15
ARKANSAS	693	2.4%	12	593	2.9%	10	100	1.2%	23
VIRGINIA	674	2.4%	13	564	2.8%	12	110	1.3%	20
MICHIGAN	667	2.3%	14	507	2.5%	14	160	2.0%	11
TENNESSEE	660	2.3%	15	514	2.5%	13	146	1.8%	12
ARIZONA	607	2.1%	16	331	1.6%	20	276	3.4%	8
WASHINGTON	585	2.1%	17	206	1.0%	26	379	4.6%	7
OKLAHOMA	584	2.1%	18	456	2.3%	16	128	1.6%	17
MISSOURI	581	2.0%	19	479	2.4%	15	102	1.2%	22
OHIO	577	2.0%	20	447	2.2%	18	130	1.6%	16
KENTUCKY	570	2.0%	21	453	2.2%	17	117	1.4%	19
INDIANA	565	2.0%	22	446	2.2%	19	119	1.5%	18
NEW MEXICO	408	1.4%	23	300	1.5%	21	108	1.3%	21
WEST VIRGINIA	372	1.3%	24	293	1.5%	22	79	1.0%	28
ILLINOIS	354	1.2%	25	255	1.3%	24	99	1.2%	24
WISCONSIN	317	1.1%	26	292	1.4%	23	25	0.3%	37
OREGON	315	1.1%	27	92	0.5%	36	223	2.7%	10
KANSAS	248	0.9%	28	196	1.0%	28	52	0.6%	31
MINNESOTA	236	0.8%	29	200	1.0%	27	36	0.4%	33
IDAHO	233	0.8%	30	94	0.5%	35	139	1.7%	14
DELAWARE	198	0.7%	31	149	0.7%	30	49	0.6%	32
COLORADO	193	0.7%	32	114	0.6%	31	79	1.0%	27
MAINE	174	0.6%	33	170	0.8%	29	4	0.0%	47
MONTANA	137	0.5%	34	77	0.4%	38	60	0.7%	30
NEW HAMPSHIRE	128	0.5%	35	114	0.6%	32	14	0.2%	45
IOWA	123	0.4%	36	107	0.5%	33	16	0.2%	43
NEVADA	122	0.4%	37	30	0.1%	45	92	1.1%	25
MARYLAND	119	0.4%	38	102	0.5%	34	17	0.2%	41
UTAH	94	0.3%	39	59	0.3%	42	35	0.4%	34
MASSACHUSETTS	86	0.3%	40	59	0.3%	41	27	0.3%	35
VERMONT	83	0.3%	41	79	0.4%	37	4	0.0%	48
SOUTH DAKOTA	81	0.3%	42	62	0.3%	39	19	0.2%	39
NEBRASKA	77	0.3%	43	60	0.3%	40	17	0.2%	42
NEW JERSEY	77	0.3%	44	52	0.3%	43	25	0.3%	36
NORTH DAKOTA	63	0.2%	45	50	0.2%	44	13	0.2%	46
WYOMING	42	0.1%	46	22	0.1%	48	20	0.2%	38
CONNECTICUT	41	0.1%	47	26	0.1%	46	15	0.2%	44
ALASKA	40	0.1%	48	23	0.1%	47	17	0.2%	40
RHODE ISLAND	12	0.0%	49	11	0.1%	49	1	0.0%	49
	28,389	100.0%		20,196	100.0%		8,193	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufactured Housing Institute

1745 Jefferson Davis Highway, Arlington, Virginia 22202/ (703)979-6620

June, 1984

Manufacturers shipped 27,727 mobile/manufactured homes to retail sales locations and permanent sites during June, 1984. This was down o percent from the 29,484 homes shipped in June, 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,701	22,199	+13%	JAN-FEB	37,484	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,064	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,230	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,181	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,665	150,285	+4%
JULY	23,494			JAN-JULY	168,119		
AUGUST	29,945			JAN-AUG	198,064		
SEPTEMBER	27,979			JAN-SEPT	226,043		
OCTOBER	26,712			JAN-OCT	252,755		
NOVEMBER	23,533			JAN-NOV	276,288		
DECEMBER	18,771			JAN-DEC	295,059		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1983	1984		HOMES IN INVENTORY 1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,486	1,481	+0%	6,321	7,179	+14%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,486	1,481	+0%	6,321	7,179	+14%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,824	3,205	-16%	16,367	15,841	-3%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,930	2,509	-14%	12,955	12,185	-6%
MICHIGAN *	*	*	---	*	*	---
OHIO	407	374	-8%	1,449	1,862	+29%
WISCONSIN	487	322	-34%	1,963	1,794	-9%
WEST NORTH CENTRAL	1,623	1,229	-24%	7,896	6,778	-14%
IOWA *	*	*	---	*	*	---
KANSAS	808	480	-41%	3,974	2,761	-31%
MINNESOTA	320	291	-9%	1,278	1,452	+14%
MISSOURI	142	146	+3%	755	746	-1%
NEBRASKA	353	312	-12%	1,889	1,819	-4%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,115	9,269	+2%	46,531	52,522	+13%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,003	1,860	-7%	11,930	11,518	-3%
GEORGIA	4,015	4,321	+8%	20,428	24,025	+18%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,485	2,566	+3%	11,602	14,170	+22%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	612	522	-15%	2,571	2,809	+9%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	9,391	8,905	-5%	47,557	47,074	-1%
ALABAMA	2,555	2,343	-8%	12,309	11,839	-4%
ARKANSAS	405	319	-21%	1,903	1,522	-20%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	383	321	-16%	1,815	1,715	-6%
MISSISSIPPI	768	816	+6%	3,906	4,688	+20%
OKLAHOMA	108	83	-23%	605	429	-29%
TENNESSEE	1,129	1,117	-1%	4,996	5,814	+16%
TEXAS	4,043	3,906	-3%	22,023	21,067	-4%

MOBILE/MANUFACTURED HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	1,272	1,183	-7%	6,565	6,512	-1%
ARIZONA	591	527	-11%	3,499	3,299	-6%
COLORADO	167	107	-36%	848	587	-31%
IDAHO	514	549	+7%	2,218	2,626	+18%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,133	1,902	-11%	10,503	11,249	+7%
CALIFORNIA	1,273	1,054	-17%	6,264	7,004	+12%
OREGON	709	694	-2%	3,475	3,567	+3%
WASHINGTON	151	154	+2%	764	678	-11%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	692	569	-18%	2,907	2,956	+2%
TOTAL PRODUCTION	29,536	27,743	-6%	144,647	150,111	+4%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,999	1,936	-3%	7,898	8,974	+14%
CONNECTICUT	21	39	+86%	123	173	+41%
MAINE	159	181	+14%	569	707	+24%
MASSACHUSETTS	81	84	+4%	304	343	+13%
NEW HAMPSHIRE	136	140	+3%	449	562	+25%
NEW JERSEY	62	46	-26%	283	313	+11%
NEW YORK	701	707	+1%	2,622	3,212	+23%
PENNSYLVANIA	751	654	-13%	3,213	3,263	+2%
RHODE ISLAND	15	12	-20%	65	55	-15%
VERMONT	73	73	+0%	270	346	+28%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	2,518	2,302	-9%	10,827	11,396	+5%
ILLINOIS	433	318	-27%	1,952	1,700	-13%
INDIANA	571	550	-4%	2,380	2,539	+7%
MICHIGAN	513	657	+28%	2,279	2,963	+30%
OHIO	610	532	-13%	2,601	2,746	+6%
WISCONSIN	391	245	-37%	1,615	1,446	-10%
WEST NORTH CENTRAL	1,529	1,290	-16%	6,732	6,464	-4%
IOWA	126	123	-2%	565	517	-8%
KANSAS	338	202	-40%	1,643	1,261	-23%
MINNESOTA	245	201	-18%	880	1,023	+16%
MISSOURI	506	542	+7%	2,380	2,562	+8%
NEBRASKA	113	74	-35%	485	377	-22%
NORTH DAKOTA	102	64	-37%	382	314	-18%
SOUTH DAKOTA	99	84	-15%	397	410	+3%
SOUTH ATLANTIC	9,185	9,093	-1%	44,649	51,440	+15%
DELAWARE	244	192	-21%	1,145	1,151	+1%
FLORIDA	2,560	2,574	+1%	14,932	15,297	+2%
GEORGIA	1,510	1,545	+2%	7,698	8,858	+15%
MARYLAND	114	138	+21%	540	677	+25%
NORTH CAROLINA	2,297	2,253	-2%	9,715	12,628	+30%
SOUTH CAROLINA	1,371	1,340	-2%	5,905	7,526	+27%
VIRGINIA	669	678	+1%	3,018	3,518	+17%
WEST VIRGINIA	420	373	-11%	1,696	1,785	+5%
SOUTH CENTRAL	9,765	8,919	-9%	49,616	46,935	-5%
ALABAMA	1,014	1,018	+0%	4,636	5,416	+17%
ARKANSAS	568	641	+13%	2,570	3,334	+30%
KENTUCKY	531	592	+11%	2,543	2,698	+6%
LOUISIANA	1,429	1,227	-14%	6,817	6,320	-7%
MISSISSIPPI	592	656	+11%	3,032	3,377	+11%
OKLAHOMA	966	536	-45%	4,938	3,315	-33%
TENNESSEE	613	698	+14%	2,892	3,325	+15%
TEXAS	4,052	3,551	-12%	22,188	19,150	-14%
MOUNTAIN	1,965	1,812	-8%	10,529	10,210	-3%
ARIZONA	531	553	+4%	3,518	3,707	+5%
COLORADO	250	157	-37%	1,102	838	-24%
IDAHO	191	226	+18%	817	989	+21%
MONTANA	174	133	-24%	743	676	-9%
NEVADA	186	143	-23%	943	889	-6%
NEW MEXICO	422	446	+6%	2,345	2,294	-2%
UTAH	163	94	-42%	694	529	-24%
WYOMING	48	60	+25%	367	288	-22%
PACIFIC	1,960	1,806	-8%	9,324	10,264	+10%
CALIFORNIA	1,085	887	-18%	5,119	5,730	+12%
OREGON	281	307	+9%	1,270	1,484	+17%
WASHINGTON	594	612	+3%	2,935	3,050	+4%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE 1983	JUNE 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
ALASKA	42	24	-43%	186	155	-17%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	521	545		4,390	4,447	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	29,484	27,727	-6%	144,665	150,285	+4%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-JUNE SHIPMENTS SINGLE-SECTION	JAN-JUNE SHIPMENTS MULTI-SECTION	JAN-JUNE SHIPMENTS TOTAL SHIPMENTS	JAN-JUNE PRODUCTION SINGLE-SECTION	JAN-JUNE PRODUCTION MULTI-SECTION	JAN-JUNE PRODUCTION TOTAL PRODUCTION
NORTHEAST	7,506	1,468	8,974	5,912	1,267	7,179
	84%	16%	100%	82%	18%	100%
CONNECTICUT	121	52	173	0	0	0
MAINE *	676	31	707	*	*	*
MASSACHUSETTS	227	116	343	0	0	0
NEW HAMPSHIRE *	488	74	562	*	*	*
NEW JERSEY	179	134	313	0	0	0
NEW YORK *	2,669	543	3,212	*	*	*
PENNSYLVANIA	2,770	493	3,263	5,912	1,267	7,179
RHODE ISLAND	47	8	55	0	0	0
VERMONT *	329	17	346	*	*	*
EAST NORTH CENTRAL	9,073	2,323	11,396	12,774	3,067	15,841
	80%	20%	100%	81%	19%	100%
ILLINOIS *	1,319	381	1,700	*	*	*
INDIANA	2,009	530	2,539	9,500	2,685	12,185
MICHIGAN *	2,230	735	2,965	*	*	*
OHIO	2,189	557	2,746	1,616	246	1,862
WISCONSIN	1,326	120	1,446	1,658	136	1,794

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	5,255	1,209	6,464	5,343	1,435	6,778
	81%	19%	100%	79%	21%	100%
IOWA *	437	80	517	*	*	*
KANSAS	939	322	1,261	2,309	452	2,761
MINNESOTA	880	143	1,023	1,186	266	1,452
MISSOURI	2,157	405	2,562	479	267	746
NEBRASKA	288	89	377	1,369	450	1,819
NORTH DAKOTA	233	81	314	0	0	0
SOUTH DAKOTA *	321	89	410	*	*	*
SOUTH ATLANTIC	33,527	17,913	51,440	33,647	18,875	52,522
	65%	35%	100%	64%	36%	100%
DELAWARE	947	204	1,151	0	0	0
FLORIDA	7,162	8,135	15,297	4,777	6,741	11,518
GEORGIA	5,382	3,476	8,858	15,074	8,951	24,025
MARYLAND *	538	139	677	*	*	*
NORTH CAROLINA	9,751	2,877	12,628	11,090	3,080	14,170
SOUTH CAROLINA *	5,383	2,143	7,526	*	*	*
VIRGINIA	2,930	588	3,518	2,706	103	2,809
WEST VIRGINIA	1,434	351	1,785	0	0	0
SOUTH CENTRAL	39,677	7,258	46,935	40,571	6,503	47,074
	85%	15%	100%	86%	14%	100%
ALABAMA	4,380	1,036	5,416	10,689	1,150	11,839
ARKANSAS	2,860	474	3,334	1,314	208	1,522
KENTUCKY *	2,167	531	2,698	*	*	*
LOUISIANA	5,932	388	6,320	1,590	125	1,715
MISSISSIPPI	3,026	351	3,377	4,631	57	4,688
OKLAHOMA	2,759	556	3,315	354	75	429
TENNESSEE	2,648	677	3,325	4,644	1,170	5,814
TEXAS	15,905	3,245	19,150	17,349	3,718	21,067
MOUNTAIN	5,924	4,286	10,210	3,504	3,008	6,512
	58%	42%	100%	54%	46%	100%
ARIZONA	1,966	1,741	3,707	1,848	1,451	3,299
COLORADO	502	336	838	280	307	587
IDAHO	467	522	989	1,376	1,250	2,626
MONTANA *	422	254	676	*	*	*
NEVADA	325	564	889	0	0	0
NEW MEXICO	1,764	530	2,294	0	0	0
UTAH *	317	212	529	*	*	*
WYOMING *	161	127	288	*	*	*
PACIFIC	2,864	7,400	10,264	3,114	8,135	11,249
	28%	72%	100%	28%	72%	100%
CALIFORNIA	1,334	4,396	5,730	1,752	5,252	7,004
OREGON	441	1,043	1,484	1,158	2,409	3,567
WASHINGTON	1,089	1,961	3,050	204	474	678

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	79	76	155	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	103,905 71%	41,933 29%	145,838 100%	104,865 71%	42,290 29%	147,155 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,325	1,122	4,447			
OTHER (CANADA)				0	0	0
STATES WITH*				2,174	782	2,956
TOTAL	107,230 71%	43,055 29%	150,285 100%	107,039 71%	43,072 29%	150,111 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JUNE 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,551	13.1%	1	2,893	15.0%	1	658	8.4%	3
FLORIDA	2,574	9.5%	2	1,251	6.5%	3	1,323	16.9%	1
NORTH CAROLINA	2,253	8.3%	3	1,713	8.9%	2	540	6.9%	5
GEORGIA	1,545	5.7%	4	910	4.7%	6	635	8.1%	4
SOUTH CAROLINA	1,340	4.9%	5	993	5.1%	5	347	4.4%	7
LOUISIANA	1,227	4.5%	6	1,154	6.0%	4	73	0.9%	26
ALABAMA	1,018	3.7%	7	828	4.3%	7	190	2.4%	11
CALIFORNIA	887	3.3%	8	210	1.1%	25	677	8.6%	2
NEW YORK	707	2.6%	9	567	2.9%	9	140	1.8%	13
TENNESSEE	698	2.6%	10	557	2.9%	10	141	1.8%	12
VIRGINIA	678	2.5%	11	551	2.8%	11	127	1.6%	15
MICHIGAN	657	2.4%	12	458	2.4%	15	199	2.5%	10
MISSISSIPPI	656	2.4%	13	588	3.0%	8	68	0.9%	28
PENNSYLVANIA	654	2.4%	14	538	2.8%	13	116	1.5%	18
ARKANSAS	641	2.4%	15	546	2.8%	12	95	1.2%	22
WASHINGTON	612	2.3%	16	210	1.1%	26	402	5.1%	6
KENTUCKY	592	2.2%	17	459	2.4%	14	133	1.7%	14
ARIZONA	553	2.0%	18	307	1.6%	21	246	3.1%	8
INDIANA	550	2.0%	19	429	2.2%	18	121	1.5%	17
MISSOURI	542	2.0%	20	457	2.4%	16	85	1.1%	24
OKLAHOMA	536	2.0%	21	441	2.3%	17	95	1.2%	23
OHIO	532	2.0%	22	406	2.1%	19	126	1.6%	16
NEW MEXICO	446	1.6%	23	334	1.7%	20	112	1.4%	20
WEST VIRGINIA	373	1.4%	24	303	1.6%	22	70	0.9%	27
ILLINOIS	318	1.2%	25	251	1.3%	23	67	0.9%	29
OREGON	307	1.1%	26	78	0.4%	37	229	2.9%	9
WISCONSIN	245	0.9%	27	221	1.1%	24	24	0.3%	40
IDAHO	226	0.8%	28	114	0.6%	32	112	1.4%	19
KANSAS	202	0.7%	29	141	0.7%	30	61	0.8%	30
MINNESOTA	201	0.7%	30	169	0.9%	28	32	0.4%	36
DELAWARE	192	0.7%	31	151	0.8%	29	41	0.5%	34
MAINE	181	0.7%	32	173	0.9%	27	8	0.1%	47
COLORADO	157	0.6%	33	84	0.4%	35	73	0.9%	25
NEVADA	143	0.5%	34	47	0.2%	43	96	1.2%	21
NEW HAMPSHIRE	140	0.5%	35	126	0.7%	31	14	0.2%	45
MARYLAND	138	0.5%	36	93	0.5%	34	45	0.6%	32
MONTANA	133	0.5%	37	78	0.4%	36	55	0.7%	31
IOWA	123	0.5%	38	98	0.5%	33	25	0.3%	38
UTAH	94	0.3%	39	51	0.3%	42	43	0.5%	33
MASSACHUSETTS	84	0.3%	40	56	0.3%	40	28	0.4%	37
SOUTH DAKOTA	84	0.3%	41	62	0.3%	39	22	0.3%	42
NEBRASKA	74	0.3%	42	52	0.3%	41	22	0.3%	41
VERMONT	73	0.3%	43	67	0.3%	38	6	0.1%	48
NORTH DAKOTA	64	0.2%	44	40	0.2%	44	24	0.3%	39
WYOMING	60	0.2%	45	24	0.1%	47	36	0.5%	35
NEW JERSEY	46	0.2%	46	29	0.1%	45	17	0.2%	44
CONNECTICUT	39	0.1%	47	27	0.1%	46	12	0.2%	46
ALASKA	24	0.1%	48	7	0.0%	49	17	0.2%	43
RHODE ISLAND	12	0.0%	49	9	0.0%	48	3	0.0%	49
	27,182	100.0%		19,351	100.0%		7,831	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, VA 22202

JUNE 1984

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July, 1984

Manufacturers shipped 24,510 mobile/manufactured homes to retail sales locations and permanent sites during July, 1984. This was up 5% from the 23,454 homes shipped in July, 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1983	1984		HOMES IN INVENTORY 1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	987	1,269	+29%	7,308	8,448	+16%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	987	1,269	+29%	7,308	8,448	+16%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,864	2,663	-7%	19,231	18,504	-4%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,162	2,102	-3%	15,117	14,287	-5%
MICHIGAN *	*	*	---	*	*	---
OHIO	319	296	-7%	1,768	2,158	+22%
WISCONSIN	383	265	-31%	2,346	2,059	-12%
WEST NORTH CENTRAL	1,281	1,087	-15%	9,177	7,865	-14%
IOWA *	*	*	---	*	*	---
KANSAS	593	417	-30%	4,567	3,178	-30%
MINNESOTA	279	278	+0%	1,557	1,730	+11%
MISSOURI	116	121	+4%	871	867	+0%
NEBRASKA	293	271	-8%	2,182	2,090	-4%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	7,445	8,567	+15%	53,976	61,089	+13%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,669	1,709	+2%	13,599	13,227	-3%
GEORGIA	3,360	4,191	+25%	23,788	28,216	+19%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,954	2,204	+13%	13,556	16,374	+21%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	462	463	+0%	3,033	3,272	+8%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,532	7,799	+4%	55,089	54,873	+0%
ALABAMA	1,991	1,843	-7%	14,300	13,682	-4%
ARKANSAS	253	214	-15%	2,156	1,736	-19%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	281	284	+1%	2,096	1,999	-5%
MISSISSIPPI	692	745	+8%	4,598	5,433	+18%
OKLAHOMA	97	80	-18%	702	509	-27%
TENNESSEE	950	1,058	+11%	5,946	6,872	+16%
TEXAS	3,268	3,575	+9%	25,291	24,642	-3%

MOBILE/MANUFACTURED HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	969	960	-1%	7,534	7,472	-1%
ARIZONA	413	399	-3%	3,912	3,698	-5%
COLORADO	127	91	-28%	975	678	-30%
IDAHO	429	470	+10%	2,647	3,096	+17%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,757	1,667	-5%	12,260	12,916	+5%
CALIFORNIA	1,088	937	-14%	7,352	7,941	+8%
OREGON	524	610	+16%	3,999	4,177	+4%
WASHINGTON	145	120	-17%	909	798	-12%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	513	507	-1%	3,420	3,463	+1%
TOTAL PRODUCTION	23,348	24,519	+5%	167,995	174,630	+4%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,389	1,716	+24%	9,287	10,690	+15%
CONNECTICUT	25	38	+52%	148	211	+43%
MAINE	120	133	+11%	689	840	+22%
MASSACHUSETTS	44	64	+45%	348	407	+17%
NEW HAMPSHIRE	92	119	+29%	541	681	+26%
NEW JERSEY	40	59	+48%	323	372	+15%
NEW YORK	450	655	+46%	3,072	3,867	+26%
PENNSYLVANIA	563	587	+4%	3,776	3,850	+2%
RHODE ISLAND	17	14	-18%	82	69	-16%
VERMONT	38	47	+24%	308	393	+28%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	1,901	1,896	+0%	12,728	13,292	+4%
ILLINOIS	296	297	+0%	2,248	1,997	-11%
INDIANA	399	386	-3%	2,779	2,925	+5%
MICHIGAN	415	528	+27%	2,694	3,493	+30%
OHIO	488	464	-5%	3,089	3,210	+4%
WISCONSIN	303	221	-27%	1,918	1,667	-13%
WEST NORTH CENTRAL	1,158	1,151	-1%	7,890	7,615	-3%
IOWA	108	81	-25%	673	598	-11%
KANSAS	203	191	-6%	1,846	1,452	-21%
MINNESOTA	195	172	-12%	1,075	1,195	+11%
MISSOURI	414	497	+20%	2,794	3,059	+9%
NEBRASKA	79	70	-11%	554	447	-21%
NORTH DAKOTA	73	70	-4%	455	384	-16%
SOUTH DAKOTA	86	70	-19%	483	480	-1%
SOUTH ATLANTIC	7,298	8,159	+12%	51,947	59,599	+15%
DELAWARE	171	200	+17%	1,316	1,351	+3%
FLORIDA	2,177	2,244	+3%	17,109	17,541	+3%
GEORGIA	1,232	1,444	+17%	8,930	10,302	+15%
MARYLAND	111	113	+2%	651	790	+21%
NORTH CAROLINA	1,777	2,064	+16%	11,492	14,692	+28%
SOUTH CAROLINA	993	1,297	+31%	6,898	8,823	+28%
VIRGINIA	534	555	+4%	3,552	4,073	+15%
WEST VIRGINIA	303	242	-20%	1,999	2,027	+1%
SOUTH CENTRAL	7,963	7,865	-1%	57,579	54,800	-5%
ALABAMA	845	873	+3%	5,481	6,289	+15%
ARKANSAS	483	488	+1%	3,053	3,822	+25%
KENTUCKY	448	575	+28%	2,991	3,273	+9%
LOUISIANA	1,164	1,063	-9%	7,981	7,383	-7%
MISSISSIPPI	569	575	+1%	3,601	3,952	+10%
OKLAHOMA	763	469	-39%	5,701	3,784	-34%
TENNESSEE	485	610	+26%	3,377	3,935	+17%
TEXAS	3,206	3,212	+0%	25,394	22,362	-12%
MOUNTAIN	1,544	1,519	-2%	12,073	11,729	-3%
ARIZONA	416	417	+0%	3,934	4,124	+5%
COLORADO	203	141	-31%	1,305	979	-25%
IDAHO	163	165	+1%	980	1,154	+18%
MONTANA	132	108	-18%	875	784	-10%
NEVADA	140	117	-16%	1,083	1,006	-7%
NEW MEXICO	347	436	+26%	2,692	2,730	+1%
UTAH	102	93	-9%	796	622	-22%
WYOMING	41	42	+2%	408	330	-19%
PACIFIC	1,588	1,617	+2%	10,912	11,881	+9%
CALIFORNIA	895	788	-12%	6,014	6,518	+8%
OREGON	205	288	+40%	1,475	1,772	+20%
WASHINGTON	488	541	+11%	3,423	3,591	+5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY 1983	JULY 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
ALASKA	40	26	-35%	226	181	-20%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	573	561		4,963	5,008	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	23,454	24,510	+5%	168,139	174,795	+4%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-JULY SHIPMENTS SINGLE-SECTION	JAN-JULY SHIPMENTS MULTI-SECTION	JAN-JULY SHIPMENTS TOTAL SHIPMENTS	JAN-JULY PRODUCTION SINGLE-SECTION	JAN-JULY PRODUCTION MULTI-SECTION	JAN-JULY PRODUCTION TOTAL PRODUCTION
NORTHEAST	8,936	1,754	10,690	6,947	1,501	8,448
	84%	16%	100%	82%	18%	100%
CONNECTICUT	148	63	211	0	0	0
MAINE *	806	34	840	*	*	*
MASSACHUSETTS	268	139	407	0	0	0
NEW HAMPSHIRE *	593	88	681	*	*	*
NEW JERSEY	217	155	372	0	0	0
NEW YORK *	3,220	647	3,867	*	*	*
PENNSYLVANIA	3,251	599	3,850	6,947	1,501	8,448
RHODE ISLAND	59	10	69	0	0	0
VERMONT *	374	19	393	*	*	*
EAST NORTH CENTRAL	10,474	2,818	13,292	14,793	3,711	18,504
	79%	21%	100%	80%	20%	100%
ILLINOIS *	1,540	457	1,997	*	*	*
INDIANA	2,291	634	2,925	11,035	3,252	14,287
MICHIGAN *	2,594	899	3,493	*	*	*
OHIO	2,520	690	3,210	1,860	298	2,158
WISCONSIN	1,529	138	1,667	1,898	161	2,059

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	6,202	1,413	7,615	6,215	1,650	7,865
	81%	19%	100%	79%	21%	100%
IOWA *	507	91	598	*	*	*
KANSAS	1,084	368	1,452	2,671	507	3,178
MINNESOTA	1,032	163	1,195	1,428	302	1,730
MISSOURI	2,570	489	3,059	558	309	867
NEBRASKA	341	106	447	1,558	532	2,090
NORTH DAKOTA	292	92	384	0	0	0
SOUTH DAKOTA *	376	104	480	*	*	*
SOUTH ATLANTIC	38,803	20,796	59,599	39,124	21,965	61,089
	65%	35%	100%	64%	36%	100%
DELAWARE	1,110	241	1,351	0	0	0
FLORIDA	8,178	9,363	17,541	5,509	7,718	13,227
GEORGIA	6,220	4,082	10,302	17,653	10,563	28,216
MARYLAND *	626	164	790	*	*	*
NORTH CAROLINA	11,358	3,334	14,692	12,815	3,559	16,374
SOUTH CAROLINA *	6,315	2,508	8,823	*	*	*
VIRGINIA	3,375	698	4,073	3,147	125	3,272
WEST VIRGINIA	1,621	406	2,027	0	0	0
SOUTH CENTRAL	46,221	8,579	54,800	47,186	7,687	54,873
	84%	16%	100%	86%	14%	100%
ALABAMA	5,058	1,231	6,289	12,306	1,376	13,682
ARKANSAS	3,272	550	3,822	1,503	233	1,736
KENTUCKY *	2,640	633	3,273	*	*	*
LOUISIANA	6,900	483	7,383	1,852	147	1,999
MISSISSIPPI	3,531	421	3,952	5,369	64	5,433
OKLAHOMA	3,138	646	3,784	389	120	509
TENNESSEE	3,127	808	3,935	5,496	1,376	6,872
TEXAS	18,555	3,807	22,362	20,271	4,371	24,642
MOUNTAIN	6,760	4,969	11,729	3,945	3,527	7,472
	58%	42%	100%	53%	47%	100%
ARIZONA	2,174	1,950	4,124	2,058	1,640	3,698
COLORADO	584	395	979	319	359	678
IDAHO	526	628	1,154	1,568	1,528	3,096
MONTANA *	483	301	784	*	*	*
NEVADA	355	651	1,006	0	0	0
NEW MEXICO	2,091	639	2,730	0	0	0
UTAH *	363	259	622	*	*	*
WYOMING *	184	146	330	*	*	*
PACIFIC	3,307	8,574	11,881	3,570	9,346	12,916
	28%	72%	100%	28%	72%	100%
CALIFORNIA	1,524	4,994	6,518	1,986	5,955	7,941
OREGON	509	1,263	1,772	1,351	2,826	4,177
WASHINGTON	1,274	2,317	3,591	233	565	798

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	93	88	181	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	120,796 71%	48,991 29%	169,787 100%	121,780 71%	49,387 29%	171,167 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,739	1,269	5,008			
OTHER (CANADA)				0	0	0
STATES WITH*				2,564	899	3,463
TOTAL	124,535 71%	50,260 29%	174,795 100%	124,344 71%	50,286 29%	174,630 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JULY 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,212	13.4%	1	2,650	15.7%	1	562	8.0%	4
FLORIDA	2,244	9.4%	2	1,016	6.0%	3	1,228	17.4%	1
NORTH CAROLINA	2,064	8.6%	3	1,607	9.5%	2	457	6.5%	5
GEORGIA	1,444	6.0%	4	838	5.0%	6	606	8.6%	2
SOUTH CAROLINA	1,297	5.4%	5	932	5.5%	5	365	5.2%	6
LOUISIANA	1,063	4.4%	6	968	5.7%	4	95	1.3%	21
ALABAMA	873	3.6%	7	678	4.0%	7	195	2.8%	10
CALIFORNIA	788	3.3%	8	190	1.1%	24	598	8.5%	3
NEW YORK	655	2.7%	9	551	3.3%	8	104	1.5%	19
TENNESSEE	610	2.5%	10	479	2.8%	11	131	1.9%	13
PENNSYLVANIA	587	2.5%	11	481	2.8%	10	106	1.5%	17
KENTUCKY	575	2.4%	12	473	2.8%	12	102	1.4%	20
MISSISSIPPI	575	2.4%	13	505	3.0%	9	70	1.0%	27
VIRGINIA	555	2.3%	14	445	2.6%	13	110	1.6%	14
WASHINGTON	541	2.3%	15	185	1.1%	26	356	5.0%	7
MICHIGAN	528	2.2%	16	364	2.2%	17	164	2.3%	11
MISSOURI	497	2.1%	17	413	2.4%	14	84	1.2%	24
ARKANSAS	488	2.0%	18	412	2.4%	15	76	1.1%	25
OKLAHOMA	469	2.0%	19	379	2.2%	16	90	1.3%	22
OHIO	464	1.9%	20	331	2.0%	18	133	1.9%	12
NEW MEXICO	436	1.8%	21	327	1.9%	19	109	1.5%	15
ARIZONA	417	1.7%	22	208	1.2%	22	209	3.0%	9
INDIANA	386	1.6%	23	282	1.7%	20	104	1.5%	18
ILLINOIS	297	1.2%	24	221	1.3%	21	76	1.1%	26
OREGON	288	1.2%	25	68	0.4%	35	220	3.1%	8
WEST VIRGINIA	242	1.0%	26	187	1.1%	25	55	0.8%	29
WISCONSIN	221	0.9%	27	203	1.2%	23	18	0.3%	39
DELAWARE	200	0.8%	28	163	1.0%	27	37	0.5%	33
KANSAS	191	0.8%	29	145	0.9%	29	46	0.7%	32
MINNESOTA	172	0.7%	30	152	0.9%	28	20	0.3%	37
IDAHO	165	0.7%	31	59	0.3%	37	106	1.5%	16
COLORADO	141	0.6%	32	82	0.5%	33	59	0.8%	28
MAINE	133	0.6%	33	130	0.8%	30	3	0.0%	47
NEW HAMPSHIRE	119	0.5%	34	105	0.6%	31	14	0.2%	42
NEVADA	117	0.5%	35	30	0.2%	45	87	1.2%	23
MARYLAND	113	0.5%	36	88	0.5%	32	25	0.4%	34
MONTANA	108	0.5%	37	61	0.4%	36	47	0.7%	30
UTAH	93	0.4%	38	46	0.3%	41	47	0.7%	31
IOWA	81	0.3%	39	70	0.4%	34	11	0.2%	45
NEBRASKA	70	0.3%	40	53	0.3%	40	17	0.2%	40
NORTH DAKOTA	70	0.3%	41	59	0.3%	38	11	0.2%	46
SOUTH DAKOTA	70	0.3%	42	55	0.3%	39	15	0.2%	41
MASSACHUSETTS	64	0.3%	43	41	0.2%	43	23	0.3%	35
NEW JERSEY	59	0.2%	44	38	0.2%	44	21	0.3%	36
VERMONT	47	0.2%	45	45	0.3%	42	2	0.0%	49
WYOMING	42	0.2%	46	23	0.1%	47	19	0.3%	38
CONNECTICUT	38	0.2%	47	27	0.2%	46	11	0.2%	44
ALASKA	26	0.1%	48	14	0.1%	48	12	0.2%	43
RHODE ISLAND	14	0.1%	49	12	0.1%	49	2	0.0%	48
	23,949	100.0%		16,891	100.0%		7,058	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, VA 22202

JULY 1984

AG325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

August, 1984

Manufactures shipped 29,846 mobile/manufactured homes to retail sales locations and permanent sites during August, 1984. This was down 0.3% from the 29,945 homes shipped in August, 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110	29,977	+0%	JAN-AUG	198,105	204,607	+3%
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945	29,846	+0%	JAN-AUG	198,084	204,641	+3%
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%	2.3%	AUGUST	632	701
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,504	1,698	+13%	8,812	10,146	+15%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,504	1,698	+13%	8,812	10,146	+15%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,786	3,519	-7%	23,017	22,023	-4%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,930	2,792	-5%	18,047	17,079	-5%
MICHIGAN *	*	*	---	*	*	---
OHIO	381	386	+1%	2,149	2,544	+18%
WISCONSIN	475	341	-28%	2,821	2,400	-15%
WEST NORTH CENTRAL	1,620	1,368	-16%	10,797	9,233	-14%
IOWA *	*	*	---	*	*	---
KANSAS	773	580	-25%	5,340	3,758	-30%
MINNESOTA	340	309	-9%	1,897	2,039	+7%
MISSOURI	147	154	+5%	1,018	1,021	+0%
NEBRASKA	360	325	-10%	2,542	2,415	-5%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,392	10,132	+8%	63,368	71,221	+12%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,207	2,146	-3%	15,806	15,373	-3%
GEORGIA	4,124	4,755	+15%	27,912	32,971	+18%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,613	2,746	+5%	16,169	19,120	+18%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	448	485	+8%	3,481	3,757	+8%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	9,512	9,475	+0%	64,601	64,348	+0%
ALABAMA	2,638	2,369	-10%	16,938	16,051	-5%
ARKANSAS	327	316	-3%	2,483	2,052	-17%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	396	314	-21%	2,492	2,313	-7%
MISSISSIPPI	884	934	+6%	5,482	6,367	+16%
OKLAHOMA	94	102	+9%	796	611	-23%
TENNESSEE	1,018	1,249	+23%	6,964	8,121	+17%
TEXAS	4,155	4,191	+1%	29,446	28,833	-2%

MOBILE/MANUFACTURED HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	1,344	1,217	-9%	8,878	8,689	-2%
ARIZONA	668	557	-17%	4,580	4,255	-7%
COLORADO	157	90	-43%	1,132	768	-32%
IDAHO	519	570	+10%	3,166	3,666	+16%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,315	1,924	-17%	14,575	14,840	+2%
CALIFORNIA	1,426	1,071	-25%	8,778	9,012	+3%
OREGON	704	719	+2%	4,703	4,896	+4%
WASHINGTON	185	134	-28%	1,094	932	-15%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	637	644	+1%	4,057	4,107	+1%
TOTAL PRODUCTION	30,110	29,977	+0%	198,105	204,607	+3%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,998	2,235	+12%	11,285	12,925	+15%
CONNECTICUT	32	37	+16%	180	248	+38%
MAINE	161	191	+19%	850	1,031	+21%
MASSACHUSETTS	98	80	-18%	446	487	+9%
NEW HAMPSHIRE	117	148	+26%	658	829	+26%
NEW JERSEY	68	60	-12%	391	432	+10%
NEW YORK	708	846	+19%	3,780	4,713	+25%
PENNSYLVANIA	735	811	+10%	4,511	4,661	+3%
RHODE ISLAND	19	15	-21%	101	84	-17%
VERMONT	60	47	-22%	368	440	+20%

MOBILE/MANUFACTURED HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	2,640	2,569	-3%	15,368	15,861	+3%
ILLINOIS	481	356	-26%	2,729	2,353	-14%
INDIANA	575	603	+5%	3,354	3,528	+5%
MICHIGAN	581	738	+27%	3,275	4,231	+29%
OHIO	646	630	-2%	3,735	3,840	+3%
WISCONSIN	357	242	-32%	2,275	1,909	-16%
WEST NORTH CENTRAL	1,476	1,541	+4%	9,366	9,156	-2%
IOWA	133	89	-33%	806	687	-15%
KANSAS	278	250	-10%	2,124	1,702	-20%
MINNESOTA	270	236	-13%	1,345	1,431	+6%
MISSOURI	504	734	+46%	3,298	3,793	+15%
NEBRASKA	92	80	-13%	656	527	-20%
NORTH DAKOTA	104	65	-37%	559	449	-20%
SOUTH DAKOTA	95	87	-8%	578	567	-2%
SOUTH ATLANTIC	9,273	9,656	+4%	61,220	69,255	+13%
DELAWARE	236	264	+12%	1,552	1,615	+4%
FLORIDA	2,883	2,719	-6%	19,992	20,260	+1%
GEORGIA	1,513	1,722	+14%	10,443	12,024	+15%
MARYLAND	138	139	+1%	789	929	+18%
NORTH CAROLINA	2,300	2,306	+0%	13,792	16,998	+23%
SOUTH CAROLINA	1,218	1,514	+24%	8,116	10,337	+27%
VIRGINIA	651	666	+2%	4,203	4,739	+13%
WEST VIRGINIA	334	326	-2%	2,333	2,353	+1%
SOUTH CENTRAL	9,872	9,495	-4%	67,451	64,295	-5%
ALABAMA	984	1,151	+17%	6,465	7,440	+15%
ARKANSAS	650	641	-1%	3,703	4,463	+21%
KENTUCKY	564	712	+26%	3,555	3,985	+12%
LOUISIANA	1,522	1,219	-20%	9,503	8,602	-9%
MISSISSIPPI	670	585	-13%	4,271	4,537	+6%
OKLAHOMA	887	700	-21%	6,588	4,484	-32%
TENNESSEE	622	720	+16%	3,999	4,655	+16%
TEXAS	3,973	3,767	-5%	29,367	26,129	-11%
MOUNTAIN	2,055	1,891	-8%	14,128	13,620	-4%
ARIZONA	686	576	-16%	4,620	4,700	+2%
COLORADO	194	164	-15%	1,499	1,143	-24%
IDAHO	215	184	-14%	1,195	1,338	+12%
MONTANA	148	138	-7%	1,023	922	-10%
NEVADA	148	129	-13%	1,231	1,135	-8%
NEW MEXICO	473	516	+9%	3,165	3,246	+3%
UTAH	132	123	-7%	928	745	-20%
WYOMING	59	61	+3%	467	391	-16%
PACIFIC	2,104	1,856	-12%	13,016	13,737	+6%
CALIFORNIA	1,222	915	-25%	7,236	7,433	+3%
OREGON	287	333	+16%	1,762	2,105	+19%
WASHINGTON	595	608	+2%	4,018	4,199	+5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
ALASKA	60	33	-45%	286	214	-25%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	467	570		5,430	5,578	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	29,945	29,846	+0%	198,084	204,641	+3%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	10,744	2,181	12,925	8,314	1,832	10,146
	83%	17%	100%	82%	18%	100%
CONNECTICUT	177	71	248	0	0	0
MAINE *	990	41	1,031	*	*	*
MASSACHUSETTS	318	169	487	0	0	0
NEW HAMPSHIRE *	721	108	829	*	*	*
NEW JERSEY	250	182	432	0	0	0
NEW YORK *	3,877	836	4,713	*	*	*
PENNSYLVANIA	3,924	737	4,661	8,314	1,832	10,146
RHODE ISLAND	73	11	84	0	0	0
VERMONT *	414	26	440	*	*	*
EAST NORTH CENTRAL	12,491	3,370	15,861	17,584	4,439	22,023
	79%	21%	100%	80%	20%	100%
ILLINOIS *	1,822	531	2,353	*	*	*
INDIANA	2,765	763	3,528	13,171	3,908	17,079
MICHIGAN *	3,135	1,096	4,231	*	*	*
OHIO	3,023	817	3,840	2,204	340	2,544
WISCONSIN	1,746	163	1,909	2,209	191	2,400

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	7,474	1,682	9,156	7,268	1,965	9,233
	82%	18%	100%	79%	21%	100%
IOWA *	582	105	687	*	*	*
KANSAS	1,270	432	1,702	3,151	607	3,758
MINNESOTA	1,238	193	1,431	1,681	358	2,039
MISSOURI	3,209	584	3,793	661	360	1,021
NEBRASKA	396	131	527	1,775	640	2,415
NORTH DAKOTA	338	111	449	0	0	0
SOUTH DAKOTA *	441	126	567	*	*	*
SOUTH ATLANTIC	45,009	24,246	69,255	45,601	25,620	71,221
	65%	35%	100%	64%	36%	100%
DELAWARE	1,330	285	1,615	0	0	0
FLORIDA	9,360	10,900	20,260	6,362	9,011	15,373
GEORGIA	7,267	4,757	12,024	20,600	12,371	32,971
MARYLAND *	748	181	929	*	*	*
NORTH CAROLINA	13,111	3,887	16,998	15,026	4,094	19,120
SOUTH CAROLINA *	7,401	2,936	10,337	*	*	*
VIRGINIA	3,916	823	4,739	3,613	144	3,757
WEST VIRGINIA	1,876	477	2,353	0	0	0
SOUTH CENTRAL	54,118	10,177	64,295	55,179	9,169	64,348
	84%	16%	100%	86%	14%	100%
ALABAMA	6,006	1,434	7,440	14,416	1,635	16,051
ARKANSAS	3,817	646	4,463	1,775	277	2,052
KENTUCKY *	3,222	763	3,985	*	*	*
LOUISIANA	8,021	581	8,602	2,131	182	2,313
MISSISSIPPI	4,030	507	4,537	6,291	76	6,367
OKLAHOMA	3,724	760	4,484	469	142	611
TENNESSEE	3,686	969	4,655	6,472	1,649	8,121
TEXAS	21,612	4,517	26,129	23,625	5,208	28,833
MOUNTAIN	7,857	5,763	13,620	4,581	4,108	8,689
	58%	42%	100%	53%	47%	100%
ARIZONA	2,464	2,236	4,700	2,362	1,893	4,255
COLORADO	673	470	1,143	362	406	768
IDAHO	617	721	1,338	1,857	1,809	3,666
MONTANA *	571	351	922	*	*	*
NEVADA	399	736	1,135	0	0	0
NEW MEXICO	2,475	771	3,246	0	0	0
UTAH *	435	310	745	*	*	*
WYOMING *	223	168	391	*	*	*
PACIFIC	3,815	9,922	13,737	4,085	10,755	14,840
	28%	72%	100%	28%	72%	100%
CALIFORNIA	1,713	5,720	7,433	2,223	6,789	9,012
OREGON	610	1,495	2,105	1,581	3,315	4,896
WASHINGTON	1,492	2,707	4,199	281	651	932

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	108	106	214	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	141,616 71%	57,447 29%	199,063 100%	142,612 71%	57,888 29%	200,500 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	4,153	1,425	5,578			
OTHER (CANADA)				0	0	0
STATES WITH*				3,034	1,073	4,107
TOTAL	145,769 71%	58,872 29%	204,641 100%	145,646 71%	58,961 29%	204,607 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HHOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
AUGUST 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,767	12.9%	1	3,057	14.7%	1	710	8.4%	3
FLORIDA	2,719	9.3%	2	1,182	5.7%	3	1,537	18.2%	1
NORTH CAROLINA	2,306	7.9%	3	1,753	8.4%	2	553	6.5%	5
GEORGIA	1,722	5.9%	4	1,047	5.0%	6	675	8.0%	4
SOUTH CAROLINA	1,514	5.2%	5	1,086	5.2%	5	428	5.1%	6
LOUISIANA	1,219	4.2%	6	1,121	5.4%	4	98	1.2%	21
ALABAMA	1,151	3.9%	7	948	4.6%	7	203	2.4%	10
CALIFORNIA	915	3.1%	8	189	0.9%	28	726	8.6%	2
NEW YORK	846	2.9%	9	657	3.2%	9	189	2.2%	12
PENNSYLVANIA	811	2.8%	10	673	3.2%	8	138	1.6%	14
MICHIGAN	738	2.5%	11	541	2.6%	15	197	2.3%	11
MISSOURI	734	2.5%	12	639	3.1%	10	95	1.1%	23
TENNESSEE	720	2.5%	13	559	2.7%	13	161	1.9%	13
KENTUCKY	712	2.4%	14	582	2.8%	12	130	1.5%	16
OKLAHOMA	700	2.4%	15	586	2.8%	11	114	1.3%	20
VIRGINIA	666	2.3%	16	541	2.6%	16	125	1.5%	19
ARKANSAS	641	2.2%	17	545	2.6%	14	96	1.1%	22
OHIO	630	2.2%	18	503	2.4%	17	127	1.5%	18
WASHINGTON	608	2.1%	19	218	1.0%	25	390	4.6%	7
INDIANA	603	2.1%	20	474	2.3%	19	129	1.5%	17
MISSISSIPPI	585	2.0%	21	499	2.4%	18	86	1.0%	25
ARIZONA	576	2.0%	22	290	1.4%	21	286	3.4%	8
NEW MEXICO	516	1.8%	23	384	1.8%	20	132	1.6%	15
ILLINOIS	356	1.2%	24	282	1.4%	22	74	0.9%	28
OREGON	333	1.1%	25	101	0.5%	33	232	2.7%	9
WEST VIRGINIA	326	1.1%	26	255	1.2%	23	71	0.8%	29
DELAWARE	264	0.9%	27	220	1.1%	24	44	0.5%	33
KANSAS	250	0.9%	28	186	0.9%	29	64	0.8%	30
WISCONSIN	242	0.8%	29	217	1.0%	26	25	0.3%	38
MINNESOTA	236	0.8%	30	206	1.0%	27	30	0.4%	35
MAINE	191	0.7%	31	184	0.9%	30	7	0.1%	47
IDAHO	184	0.6%	32	91	0.4%	34	93	1.1%	24
COLORADO	164	0.6%	33	89	0.4%	35	75	0.9%	27
NEW HAMPSHIRE	148	0.5%	34	128	0.6%	31	20	0.2%	41
MARYLAND	139	0.5%	35	122	0.6%	32	17	0.2%	44
MONTANA	138	0.5%	36	88	0.4%	36	50	0.6%	32
NEVADA	129	0.4%	37	44	0.2%	43	85	1.0%	26
UTAH	123	0.4%	38	72	0.3%	38	51	0.6%	31
IOWA	89	0.3%	39	75	0.4%	37	14	0.2%	45
SOUTH DAKOTA	87	0.3%	40	65	0.3%	39	22	0.3%	39
MASSACHUSETTS	80	0.3%	41	50	0.2%	41	30	0.4%	34
NEBRASKA	80	0.3%	42	55	0.3%	40	25	0.3%	37
NORTH DAKOTA	65	0.2%	43	46	0.2%	42	19	0.2%	42
WYOMING	61	0.2%	44	39	0.2%	45	22	0.3%	40
NEW JERSEY	60	0.2%	45	33	0.2%	46	27	0.3%	36
VERMONT	47	0.2%	46	40	0.2%	44	7	0.1%	48
CONNECTICUT	37	0.1%	47	29	0.1%	47	8	0.1%	46
ALASKA	33	0.1%	48	15	0.1%	48	18	0.2%	43
RHODE ISLAND	15	0.1%	49	14	0.1%	49	1	0.0%	49
	29,276	100.0%		20,820	100.0%		8,456	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

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AUGUST 1984